





# Police tactics not to blame for riot, Scarman told

By Lucy Hodges

The police officer who devised the "Swamp 81" operation to combat street crime the week before the Brixton riots said yesterday that it was not responsible for the outbreak of violence on Friday, April 10.

For that reason it was decided not to call off the exercise the next day, he said.

Det. Chief Insp. Jeremy Plozman, who joined Brixton police station in January this year, told the third day of the Scarman inquiry: "I do not believe this operation heightened the temperature, more so it caused the disturbance."

Fueled the public anger at Lambeth, Town Hall, were residents during Mr. Plozman's cross-examination and there were cries of rubbish after some of his answers. He said the Swamp 81 operation, in which 100 police officers in plain clothes were put on the streets of Lambeth, was a success.

He insisted that the methods used were sensitive. The operation motivated his men and made them more confident. It led to 543 people being stopped and 100 arrested, and 79 matters becoming subject to criminal proceedings.

Street crimes fell by about 50 per cent. Swamp 81 had the approval of Commander Brian Fairbairn the officer in charge of the area including Brixton, and had been discussed with the community affairs officer, he said.

"His advice was that the

temperatures were low and that there were no problems that could be foreseen." The operation was a response to what Mr. Plozman said was a rapidly worsening crime rate in March.

It was intended to be a low-profile exercise, unlike the Special Patrol Group operation of previous years. But it was not discussed with leaders of the black community because it was a covert operation, he said.

The average age of the Swamp officers in Brixton was 24 years and nine months. They were not instructed to look for black people but most street robberies, muggings and pickpocketing were committed by blacks, mainly between the ages of 14 and 17, he said.

There was a tiny core of such people, Mr. Plozman said. Fifty-six per cent of all footpad crimes in London were committed in the Brixton area of Lambeth, he said.

The victims were mainly old white women.

The Swamp officers were instructed to use surveillance and to act on suggestions to stop people and to use the permit and the power to stop and search.

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The police were prevented from talking to Michael Bailey, the stabbed youth, on the Friday because local blacks did not want him to disclose who was responsible for the stabbing, Mr. Plozman said.

He said he knew Swamp 81 would be used as a reason for the disturbances when news of it was published on April 13. But it was the drugs raid which caused the discontent, he said.

Miss Caroline Tisdall, a journalist, told Lord Scarman that she saw two men, whom she assumed to be plainclothes policemen, carrying iron bars.

She said the large, fair-haired man said his iron bar made a terrible impression and it would be better if he put it away.

He was in a mood of some excitement and said: "It's great. It's like nothing I've ever seen."

Miss Tisdall, former art critic of *The Guardian* and now a freelance journalist, criticized police tactics before and during the riots. She was convinced that the crowd of black youths would have dispersed if the police had withdrawn.

She blamed the riots on the build-up of outside police forces in the area, the rumours circulating about the stabbed youth and the Swamp 81 operation of the week before.

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It is the day when the standing committee on the Bill will finally decide on what to do with the "Sandford" amendment.

The amendment, which will go down in environmental folklore rather like Paul Revere's ride or Custer's last stand.

This amendment was inserted into the Bill when it was before the House of Lords as clause 39 and provides for financial compensation for farmers from the relevant authorities when an agricultural scheme has been refused.

It would adversely affect the character or amenity of the area.

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## Wildlife Bill approaches climax Preparing for Denis Howell's last stand

By Hugh Noyes, Parliamentary Correspondent, Westminster

This would be done by means of a management agreement with the Financial arrangements decided on the basis of ministerial guidelines.

The Sandford issue also involves the encouragement of tourism and craft industries and the management of a minimum level of population.

The Government's new clause, covering the Sandford issue will be voted on today and may well prove to be the last stand of Mr. Denis Howell, Minister for natural disasters in the last Labour government and now the party's spokesman responsible for organizing the voice of countryside conservation.

Not that that voice has been heard in making itself heard. Over the past few weeks and months, as the Bill has surged relentlessly onwards through the House of Lords and now the Commons, there has been one of the most successful lobbying exercises to have been carried out in recent times.

The farming and land-owning interests have been like a small voice crying in the wilderness, seldom heard outside their own specialist journals. The dozens of animal welfare, conservation and recreational bodies have joined forces in an impressive display of strength to apply as much pressure as possible on the Government and the Department of the Environment in particular.

Anyone visiting room 12 for a quick assessment of the prospects will be inundated

with earnest pleadings from a host of worthy bodies such as the Ramblers, Council for the Preservation of Rural England, Royal Society for the Protection of Birds, World Wildlife Fund, Friends of the Earth and the League Against Cruel Sports, to mention only a few.

Decisive pronouncements on the Bill will be made with predictions that if this or that is not included, it will not be worth the paper on which it is written. At the drop of a hat, Mr. Howell will announce that he is so disgusted at what is going on, or at the intransigence of government ministers, that he is off to discuss with the amenity groups whether it is worth trying to make any further progress or whether the Bill should be talked to death.

The impression throughout is that Mr. Howell is as much in the pockets of the environmentalists as it is claimed the Department of the Ministry of Agriculture and the National Farmers' Union.

But the essence of the new clause is a provision for holding grants in national parks or other specified areas if planning authorities object that a particular project will adversely affect beauty or amenity.

But as Opposition members pointed out, the clause falls short of the Sandford amendment in not providing for grants to be used positively for conservation and for developing, tourist and craft industries.

Any issue that brings down on itself the wrath of the MP for West Lothian must always be considered as in some danger.

With more than 1,000 amendments and 50 new clauses behind them, Government and Opposition will be under no illusions that the bill will emerge as anything but a big exercise in compromise.

The Government yesterday published its proposals for restricting agricultural grants for projects likely to have an adverse effect on the natural beauty and public enjoyment of the countryside (Our Planning Reporter writes).

Speaking to the Commons standing committee on the Wildlife and Countryside Bill, Mr. Tom King, Minister for Local Government and Environmental Services, said he hoped the clause which had been drafted for insertion into the Bill faithfully reflected the spirit of the so-called Sandford amendment, which was passed by the Lords.

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## Two killed as building collapses

Firemen last night recovered two bodies from a tenement building in Glasgow while being demolished.

The bodies were found after a desperate search through tons of rubble by firemen and coal mine rescue experts.

Initially, police had thought that more people might be trapped in the ground-floor barber's shop, after the two bodies were removed. But after firemen had checked the building, the search was called off.

The incident happened at a four-storey building which had a barber shop on the ground floor. A demolition team had moved in to knock down the upper floors of the building to leave his shop standing alone.

But while they were working, the interior collapsed on to Mr. Eusebi's shop.

Three of the five men demolition team were able to escape clear. The other two, Mr. James Muirhead and Mr. Dennis Ashcroft, were trapped for half an hour. They were taken to hospital.

When striking ambulances heard of the collapse on their radios at a night time nearby, they sped to Shetland Road.

Their union spokesman, Mr. Ian Caddell, said: "This is a serious incident and there was no way we were going to stand by on a picket line while this was taking place."

Three hours after the collapse, the body of Mr. Eusebi was brought out. Soon afterwards the second body was found. It was a customer in the barber shop, Mr. John Wilson, 47, of nearby Pettigrew Street.

The Prince of Wales named the aircraft when he visited the school last year, and a painting of its first official flight is to be sent to him as a wedding present.

The aircraft, of American design and powered by a Volkswagen car engine, is believed to be the first built for flight by schoolboys.

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## Science report A new aid in the fight against cancer

By Pearce Wright

Science Editor

A new machine has been used by doctors to identify a lump on the liver of a woman aged 68 as a cyst and not a cancer, after all other tests failed to provide an unambiguous diagnosis.

The examination, at Aberdeen University, was made with equipment that produces images by the process of nuclear magnetic resonance (NMR).

The diagnosis is only one of several remarkable findings by Dr. Francis Smith and Dr. John Mallard in looking at 150 patients in a trial of NMR imaging. They show conclusively that the procedure can identify deep-seated cancerous tissue little more than the size of a pinhead.

Dr. Smith describes pictures taken of the head and whole trunk of patients as of remarkable quality.

The development of NMR imaging is regarded as potentially as important as the famous CAT X-ray scanner invented by Mr. Godfrey Hounsfield.

To explain the advantage of NMR imaging is far easier than to describe how it works. It is said to be almost completely risk-free because it is a non-invasive method for seeing what is happening in the body.

Although the CAT and NMR machines both show similar slice-like pictures through the head and body, there is a fundamental difference between the two pictures. The NMR image is obtained from the hydrogen which is abundant in the water in tissues; thus fluids and wet tissues show up clearly, and bones are invisible.

The NMR image is obtained by exploiting the fact that the atoms of certain elements behave like tiny magnets. This phenomenon produces distinctive signals whereby elements can be fingerprinted precisely, if used for analysing complex compounds, or from which pictures can be synthesized for medical diagnosis.

An NMR signal, or magnetic resonance, also contains a vital piece of information about the physical chemistry of the tissue under examination which identifies it as cancerous or normal.

But the task of transforming a specialized scientific instrument into a medical one, which will cost about £500,000 each if it goes into commercial production, has involved more than £100,000.

Only six months ago medical researchers thought the diagnosis of brain abnormalities was likely to be the first medical application.

It is clear that NMR imaging will more than fulfil its prospects in detecting cancer, brain disease such as stroke, nervous disease including disseminated sclerosis, and diseases involving swelling.











# Racism blamed for school failures by West Indians

By Diana Geddes, Education Correspondent

Racism, negative teacher attitudes and an inappropriate curriculum play a major part in the under-achievement of West Indian pupils in schools. But there is no single cause for their poor performance, the committee of inquiry into the education of ethnic minorities says in a 120-page interim report on West Indians officially published yesterday.

The interim report, whose main findings were first reported in *The Times* on May 22, says that much of the evidence received by the committee pointed to the cycle of West Indian under-achievement beginning in the pre-school years. It calls for improvements in pre-school provision.

It believes that the linguistic difficulties of West Indian children have been unduly emphasized. It does not accept that language plays any part in the under-achievement of West Indian children in British schools, most of whom were born in this country.

It agrees that both the curriculum and the examinations system have not responded sufficiently to take account of Britain's multi-cultural society. It does not favour the introduction of special "black studies" courses, but recommends that a multi-cultural approach should be adopted for all children, black and white.

The report believes that discrimination over jobs is still widespread and that, together with the disproportionately high unemployment rate among West Indians, may have a "demotivating effect" on West Indian pupils in schools and discourage them from achieving their full potential.

The committee calls for a comprehensive system for the collection of statistics on the ethnic origins of pupils, students and teachers. It was convinced that the absence of ethnically based statistics throughout the education system had contributed to the lack of positive action to identify and seek to remedy the under-achievement of West Indian pupils.

Mr Mark Carlisle, Secretary of State for Education and Science, told the House of Commons that he intended to consult widely on the report's implications for the education service.

He expressed his gratitude to the committee and to its former chairman, Mr Anthony Rampton, for the preparatory work. He did not comment on the report itself. It is understood that his dissatisfaction with what he considered to be a weak and inconsistent report was partly why he decided to replace Mr Rampton by Lord Swann, provost of Oriel College, Oxford.

Three white members of the committee have since resigned, purportedly over Mr Rampton's dismissal, though they were unhappy about the emphasis placed in the report's conclusions on racism to the virtual exclusion of other factors such as home background.

As reported in *The Times* on June 11, early drafts of the report had suggested that the home and cultural background of West Indian pupils and racism, both unintentional and intentional, lay at the heart of their apparent under-achievement. But reference to the home background was omitted from the conclusions in the finalized report.

The National Association of Schoolteachers/Union of Women Teachers, the second largest of the teachers' unions, criticized the report for being "long on allegations, but short on evidence and convincing analysis", and claimed that the charges of racism on the part of teachers were "too glibly uttered".

"The success of children from Asian and other minority groups is enough to destroy the credibility of allegations that under-achievement among West Indian children can be blamed on teachers' negative attitudes and racism, whether intentional or not," Mr Fred Smithies, the union's deputy secretary, said.

The National Union of Teachers, the largest teachers' union, welcomed the report and most of its recommendations but also rejected the allegation that most teachers allowed racist views to influence their dealings with pupils. It agreed that a small minority of teachers might be racist.

The appointment of four new committee members was announced yesterday, bringing the total membership to 20 of whom nine are members of ethnic minorities. The new members are: Mr David Wong, a teacher from Manchester; Mr John Evans, chief education officer for Derbyshire; Mr Akram Khan, inspector for multi-cultural education in Birmingham; and Mr Graham Cooney, head of Greenhead Sixth Form College in Huddersfield.

West Indian children in our schools: interim report of the committee of inquiry into the education of children from ethnic minority groups. Command 8273. (Stationery Office, £5.30.)

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## Bus cuts threat to meet cash targets

By Michael Bailey, Transport Correspondent

Following the example of the railways, buses are to be withdrawn from little-used evening and weekend services to meet government financial targets.

That was made clear yesterday by Lord Shepherd, chairman of the state-owned National Bus Company, which operates about a third of Britain's bus services and carried 1,650 million passengers last year, compared with 760 million by British Rail.

National Bus has been told by the Government to achieve a surplus of £18.5m by 1985 compared with £5.5m last year. Lord Shepherd said: "It can be done but only at the expense of the people we serve."

Scope for withdrawing entirely from services is limited after a judge ruled in the High Court that Mr Dodd was in contempt for "exhibiting" the car as a Rolls-Royce.

Rolls-Royce had asked Mr Justice Whitford to jail Mr Dodd, a businessman aged 46, for breaching a court order.

The judge accepted Mr Dodd's apology and fined him £5,000. He was ordered to pay the costs of the case, estimated at £5,000, as they included the costs of two previous hearings.

"The Beast" is powered by a 27-hp Second World War Merlin aero-engine and has Rolls-Royce badges, radiator grill and a "Spirit of Ecstasy" mascot.

In April the High Court ordered Mr Dodd to keep "The Beast" at his home in Links Road, Epsom, Surrey, pending the outcome of the trademark dispute. Two days later it was on show at a "custom car" event in Southend.



Photograph by Peter Trivelp

## £100,000 loss as fire sweeps yachts

A badly burnt yacht before being hoisted out of water yesterday after an explosion and fire swept along a pier at Chichester yacht basin. Ten yachts were destroyed or damaged at a cost of £100,000 (Stewart Tindler writes from Chichester).

There is no clear explanation for the fire but one theory being investigated by Sussex police is that escaping gas from a canister on one of the boats was ignited by a pilot light on kitchen equipment.

Mr Robert Hunt, harbour master, said the alarm was raised shortly before 1 am when one of his staff was woken by a "dull thud". When firemen arrived three yachts were found ablaze on pier D. Two yachts, Helwan and Seductress, sank and a third, Misprint, was destroyed. Two other yachts were severely damaged and five more affected. The blaze destroyed small piers between the vessels and left part of the main pier charred and broken.

## £10,000 bill for owner of 'Beast'

John Dodd's £26,000 car, nicknamed "The Beast", cost him a further £10,000 yesterday when a judge ruled in the High Court that Mr Dodd was in contempt for "exhibiting" the car as a Rolls-Royce.

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## Hospital reorganization Rival groups fight boundary plans

By Nicholas Timmins

acute medical and surgical beds over the next seven years.

The remaining acute beds are to be concentrated in 23 large hospitals, including the teaching hospitals. The money released is to be spent on improving London's heavily substandard community services and services for the mentally ill and the elderly. Thirty acute hospitals are to be closed or change their role.

Second, the government is considering, but will have to accept unless there is to be a disaster, a report from the Acheson Committee on improving London's abysmal family doctor and other primary care services. The money to finance such improvements will have to come mainly from the cuts in the acute service.

Third, London University's still incomplete reorganization of its medical schools is causing difficulties.

On to these radical changes, ministers somehow have to graft reorganized districts that will allow all three aims to be achieved together.

Almost all the new district boundaries in inner London are in dispute. But the two that highlight the issues are the new Riverside district, which runs from the Houses of Parliament to Westminster, and would take in three big hospitals, parts of three local authorities, almost 10,000 staff and a budget of £90m, and the new Lewisham and Guy's district.

In Lewisham, the local authority and the three Labour MPs, one of them, Mr Roland Moyle, a former health minister, are opposed to linking Lewisham Hospital with Guy's.

The new district would take in parts of two local authorities, Lewisham and Southwark, making that is so crucial to the transfer of resources into the community and into the "cinderella" areas such as geriatric care, much more difficult.

Guy's, they argue, already a past master at concerning resources, would take funds at the expense of Lewisham, a hospital which needs extra support.

A Lewisham health district, ending along the borough boundary is, the answer, they believe.

The health service's argument is that only by tying Guy's to Lewisham can it be forced to look outward, to develop community services. Only in a large enough district can money be squeezed out of the acute services to provide the improvements needed elsewhere.

In Riverside, the issues are still more difficult. It would take in parts of three local authorities, Westminster, Kensington and Chelsea and Hammersmith and Fulham. It would embrace two teaching hospitals, Charing Cross and Westminster, as well as St. Stephens, a large district hospital. Its population, at 200,000, would fall within the guidelines for the new health authorities, but its budget and staff would make it one of the biggest of the new district health authorities.

The crucial problem, as the health service sees it, is that London University has decided to merge Charing Cross and Westminster medical schools. The new school is to be based at Charing Cross's Fulham site, but with Westminster retaining 350 beds, teaching, and academic departments.

Westminster is still trying to resist, although the merger now looks increasingly inevitable.

The administrators based at the Westminster, and at Charing Cross, both oppose Riverside, preferring to remain separate.

Again, the argument about forging the teaching hospitals to look beyond their present limits, applies.

If they remain in separate districts, while their medical schools merge, each will vie with the other for resources and staff. Only by putting them together can there be real hope that they will cooperate.



A class apart: West Indian children and those of other minorities are still neglected.

## Research conflicts with findings

By Our Education Correspondent

There is little direct evidence of the effect of racism, teachers' attitudes or of the content of the school curriculum on the academic performance of West Indian pupils according to a major survey of the relevant research over past 15 years.

Yet the interim report, published yesterday by the Rampton committee of inquiry into the education of ethnic minorities suggests those factors are largely to blame for the low attainment of West Indian pupils.

The results of the survey, which were carried out by the National Foundation for Educational Research at the request of the Rampton committee, are due to be published this autumn. A draft copy of the 320-page report by Miss Monica Taylor, research officer for the foundation, has been seen by *The Times*.

The report states that the picture which emerges from the previous 15 years research is "complex with minor inconsistencies and more important ambiguities and even contradictions at almost every turn".

Most of the research was too restricted, covered too short a period of time, and suffered from inadequate background details.

Nevertheless, there was an overwhelming consensus that there was a strong trend to under-achievement among pupils of West Indian origin.

West Indian pupils were found to perform less well on measures of IQ, verbal and non-verbal reasoning tests, and were more likely to be found in the lower streams of ordinary schools and in disproportionate numbers in schools for the educationally sub-normal.

Regrettably, the report says, there was little direct evidence to demonstrate the significance of the climate of race relations as an influence. Such a factor did not appear to have been considered a sufficiently relevant variable in educational research.

The length of schooling in this country had been found to have a marginal effect on the performance of West Indian pupils, but social background factors, which were a common explanation in the early 1970s for low performance, had been found to correlate to a larger extent with under-achievement.

Correlation, however, was not causality. Such factors as a historical background which included slavery and traditionally poor education, together with low parental literacy, low economic status, high unemployment, overcrowded housing, a high proportion of one-parent families, and widespread use of child-minders, could explain some of the difference between the performance of West Indian pupils and their peers.

Comparisons with socially disadvantaged groups in Britain, and a study of educational priorities areas showed that West Indian pupils were still performing worse.

It had been suggested that through growing up in a hostile society, West Indian children developed a poor self-image, and that that could lead to lack of confidence and motivation.

## European fares will stay high, air authority says

By David Hewson

European air fares, mile for mile among the highest in the world, are likely to remain expensive for some time to come, in spite of the claims of Sir Freddie Laker that the cost of flying to many European capitals could be halved.

The Civil Aviation Authority predicted yesterday that it would take time for a more sensible fare structure to appear within Europe. In a note to the House of Commons Industry and Trade Select Committee, the authority said that, though the climate was gradually changing, there was still considerable resistance to reducing normal economy fares.

"Much depends on consumer pressures being applied to European governments in favour of reduced fares, to counterbalance the pressure on the governments from their national scheduled airlines", it said.

But the authority praised developments towards lowering European fares such as British Airways' new Club and Europe budget fares and British Caledonian's unrestricted Miniprix tickets.

"Increased competition was likely to stem from Laker Airways' licence to fly from London to Zurich and British Caledonian's new Gatwick to Frankfurt route."

Britain has proposed that passengers using charter services should not have to buy accommodation to qualify for flights, but the suggestion was rejected by the most important Mediterranean tourist countries and is to be considered further.

Laker's appetite for new routes in Europe remains unsatisfied, however. Mr Christopher Brown, the airline's group solicitor, told the select committee yesterday that if Laker was allowed to compete on the London-Paris route it would probably halve the standard economy business class fare of £122.

Mr Brown said that the present system made enormous scope for unfair competition within Europe.

Two years ago, Laker applied to fly more than 600 routes and was awarded just one by the CAA, Gatwick-Zurich.

Mr Raymond Colegate, the group director of economic services, denied that the bulk of the Laker application had been turned down because the authority opposed competition on the routes.

The Laker application was rejected because the CAA did not accept the arguments over the interpretation of the Treaty of Rome or approval of the detail of the bid, Mr Colegate said.

## Call to home handymen

By Our Local Government Correspondent

Tenants in the London borough of Hackney are to be asked by the council if they will take on minor repairs to their homes to save £253,000 a year for the local authority.

The council's housing management committee hopes that such tenants will take on such tasks as fitting bath washers, repairing small cracks and holes in plaster, fitting door handles and locks and do small glazing jobs.

Mr Charles Cable, chairman of the committee, said the decision was taken reluctantly, but that this minor repair work was uneconomical.

The proposed scale of charges and savings shows that to replace a washer, the cost to the tenant would be 10p, compared with £3 if the council made the repair.

## DEAD PRINCE 'DRANK TOO MUCH'

From Our Correspondent Oxford

A Saudi Arabian royal prince, who was found dead at his home in Oxfordshire, was overweight and drank too much, an inquest was told yesterday.

Prince Abdul Aziz bin Faisal Turki Abdul Aziz, aged 25, a nephew of King Khalid, was discovered dead in bed at his home in Sutton Courtenay on April 27, with a quarter-full bottle of whisky and a bucket of ice nearby.

The 16-stone, six-foot prince was a post graduate student at Magdalen College, Oxford, and was writing a thesis on international relations before entering the Saudi diplomatic corps.

Dr Richard Cowdell, a consultant pathologist, told the inquest at Abingdon, that the prince was considerably overweight for his age. The condition of his liver led to the assumption that he had "taken alcohol to excess frequently".

His blood alcohol level was 172 milligrammes per 100 millilitres, but earlier it could have been as high as 350 milligrammes, equivalent to a bottle of whisky, he said. The cause of death was due to inhalation of vomit.

Mr Norman Challenor, the coroner, recorded a verdict of accidental death.

## Wider powers for the Ombudsman rejected

By Philip Webster, Political Staff

The Government yesterday rejected most of the recommendations of an all-party group of MPs greatly to widen the powers of the Ombudsman (Parliamentary Commissioner) to cover complaints about public service personnel matters and the Government's commercial activities.

It rejected proposals that the Ombudsman should be empowered to investigate complaints about recruitment to the Civil Service and diplomatic service and complaints from former public servants about their pensions.

However, in its response to a report from the Select Committee on the Parliamentary Commissioner, published last December, the Government promised to consider legislation to cover complaints by specialists recruited by the Overseas Development Administration.

In its report the select committee had argued that because the Government disposed of such large sums of money its position was unique, and if its purchasing policies were the subject of complaint they should be investigated, particularly if any government were to use the award of contracts as a political weapon.

But the Government said yesterday that Parliament's decision to exclude "contractual or other commercial transactions" from investigation remained sound.

It stood by evidence previously given to the committee. That has been that any change would place government departments at a commercial disadvantage, that departments are already subject to scrutiny, that any change would create an unjustifiable administrative burden, and that it could cause practical difficulties.

Mr Anthony Buck, Conservative MP for Colchester and chairman of the select committee, said last night he was disappointed that the Government had not accepted its main recommendations.

He said that the Ombudsman covered certain categories of public personnel and in one case involving senior army officers had discovered maladministration. If there had been a similar case relating to civil servants we would have been unable to uncover it.

Fourth report of the Select Committee on the Parliamentary Commissioner for Administration (submitted by the Government) (Command 8274, Stationery Office, £5.30.)

## END TO FLY MENACE SOUGHT

By Hugh Clayton, Agricultural Correspondent

Warble flies are almost extinct in Britain after three years of being dosed with chemicals, the Meat and Livestock Commission said yesterday. It appealed to the Government to enforce compulsory dosing by farmers to ensure that the insects do not make a comeback.

The commission, a statutory body dedicated to improving meat production, described the fly yesterday as "the mouthless menace that just over three years ago was costing Britain's livestock industry millions of pounds in lost production and damaged carcasses and hides".

The flies buzz round cattle in the summer and cause "galling" in which the animals run wildly with their tails high in the air. This leads to loss of milk and meat.

The flies lay eggs on the undersides of the cattle and the grubs burrow through the living animals and spend the winter near their throats. In the spring they burrow up to the animal's back and lie just under the surface in lumps called warbles.

They wriggle out in warm weather and later turn into flies.

## Murder charge

A man was remanded in custody yesterday at Warrington, Cheshire, until Friday, accused of the murder on Sunday of Miss Lorraine Gandy, aged 19, a nurse, of Wheatcroft Close, Great Sankey, Warrington. Legal aid was granted to Joseph Francis Roman, aged 35, construction worker, of Southcroft, Tower Hill, Kirkby, Merseyside.

## Royal pictures protest

Labour councillors yesterday criticized an Essex County Council plan to spend £800 on wedding photographs of the Prince of Wales and Lady Diana Spencer to be hung in schools, libraries and old people's homes. The council is facing a £17m cut in government aid because of alleged £24m overspending.

## Postman stole parcels

David Edgar Bagleton, aged 38, a postman, of Ladbrokes Road, Sidcup, Kent, was jailed for five years at Croydon Crown Court yesterday for stealing parcels while working at Sidcup sorting office.

## Orchestra's new director

By Our Music Reporter

Progress towards establishing a permanent orchestra in the East Midlands is being made by the English Sinfonia. It has appointed Mr Stuart Bedford as artistic director and plans to give 70 concerts this season, almost twice as many as in the last.

Finding sufficient extra public funds to pay players on a full-time basis remains a difficulty, but the Nottingham-based Sinfonia has a target of creating a permanent orchestra, about 40 strong, by the autumn of 1983.

Another freelance orchestra was announced in London yesterday. It is the London Philharmonic Fort Orchestra, which will give its first concert at the Albert Hall on July 11. The concert will mix music from Carmen and Der Rosenkavalier with that of *My Fair Lady* and *West Side Story*. It will be conducted by the American John Covelli.

## PREQUALIFICATION NOTICE SOCIALIST PEOPLE'S LIBYAN ARAB JAMAHERIYA HARBOUR WORKS

Prequalification to tender for the construction of a new harbour near Sirte in Libya.

The General Ports and Maritime Transport Administration intends to invite tenders for the construction of a new harbour near Sirte. The project will include:

- Breakwaters
- Excavation, dredging and provision of fill
- Sloping harbour walls
- Quay walls—blockwork
- Quay walls—counterfort
- Jetties and quays—suspended deck

Contractors who wish to be prequalified for inclusion in the list of invited tenderers should obtain the necessary form of application and questionnaire from:

Postford, Pavy & Partners, Albany House, or P.O. Box 12597, 94/98 Petty France, Dahra, Westminster, Tripoli, London, SW1H 9EJ, Libya.

The application and questionnaire should be completed and returned in accordance with the instructions by 22nd July, 1981.



Today the Cabinet holds its crucial meeting on defence. The chiefs of staff have been to Downing Street to express grave concern. The Minister for the Navy has been sacked. The review by Mr John Nott, Defence Secretary, will reshape the pattern of defence for the next 10 years. What can Britain afford in view of the threat to Europe with one new Soviet SS 20 missile being installed every five days? The Times today presents a perspective to the arguments.

Three to keep, one to go: Tornado; Trident missile; Shir-2 (forerunner of Challenger); carrier Invincible. She might be sold

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1. The first group of respondents (n = 10) was asked to identify the most important factors influencing their decision to use a mobile app. The results showed that the most important factors were the app's functionality, ease of use, and security.



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## Reagan patches up quarrel with the Speaker

From David Cross, Washington, June 17

President Reagan decided today that his honeymoon with Congress must not be spoiled by a single, careless off-the-cuff remark about Mr. Thomas O'Neill, the Democratic speaker of the House of Representatives.

During yesterday's presidential press conference here—his first since the attempt on his life at the end of March—Mr. Reagan accused Mr. O'Neill of indulging in sheer demagoguery when he suggested that the Administration's three-year tax programme would benefit the rich more than the poor.

This was a rejoinder from Mr. O'Neill that the President's honeymoon with Congress appeared to be over.

But after what he described as an exceptionally friendly telephone call from Mr. Reagan today, Mr. O'Neill told reporters that they were still good friends. "Politics is politics," Mr. O'Neill said. "We may disagree during the day but come 6 pm we become friends."

During his press conference today, Mr. Reagan made it clear that he was stepping up pressure on Democrats in the lower house to approve the tax reductions and other parts of his economic programme, including big spending cuts. The Democrats, who have a majority in the House, are beginning to muster opposition to the budget cuts in particular.

In his initial response to Mr. Reagan's comments the Speaker issued a statement to reporters, reiterating his original claim that the Administration's economic programme consisted of a rich man's tax cut while the budget cuts fell squarely on the shoulders of the working poor.

For good measure, he added that the White House had been acting in a dictatorial way in its recent treatment of Congress.

Mr. O'Neill said he would never accuse the President, whoever he was, of being a demagogue because he had too much respect for the institution of the presidency. "I assume that in the future he would have the same feeling for the speakership."

As is often the case with presidential press conferences, Mr. Reagan touched on many themes during his 35-minute

meeting. He handled all questions in his usual adroit and friendly manner, thereby showing the world through the medium of television that he was now fully recovered from his bullet wounds.

He had nothing new to say, except on his economic programme. He dispensed Moscow again with an attack on the Soviet system. Communism was a sad, bizarre chapter in human history and recent events there and in Poland showed that the Soviet philosophy was an aberration. It was the only way of living for human beings.

Responding to questions on the recent attack by the Israelis on an Iraqi nuclear reactor, he said he had considerable sympathy for the Iraqis and that they had reason to concern in view of the past history of Iraq, which had never signed a ceasefire or recognized Israel as a nation.

The President's handling of the press conference represented a change from previous practice. During the Carter administration there was a free-for-all, in which the top reporters from television and the newspapers waved and shouted to attract the President's attention.

Shortly after he took office Mr. Reagan tried to change the system by drawing the names of questioners from a jar for jolly beans (his favourite sweets). This was unpopular, because many of the best-known television reporters were unable to ask questions and it was impossible to follow up questions.

The new system worked well. Questioning was conducted in an orderly manner and the President made sure that reporters sitting near the back of the room were also given a chance.

The President looked relaxed throughout the press conference and gave a cheery wave at the end to the crowd of reporters and cameramen who were crammed into the small, sweltering room where the conference was held.

Asked how he felt after the assassination attempt, he replied: "I have recovered. I feel fine. If I'm a medical miracle, I'm a happy one."

## Big missile debate by German Protestants

From Patricia Clough Bonn, June 17

The biggest and probably the most critical debate about nuclear missiles has opened in Hamburg at the biennial congress of the West German Protestant Church.

For four days 118,000 people, many of them young and many of pacifist views, will take part in this religious gathering which, under the motto: "Be not afraid," is devoted partly to the subject of peace. The 1,200 events include services, Bible meetings, discussions, entertainments and debates about defence, disarmament, missiles and the fear that Germany may become the scene of a nuclear holocaust.

Sixty-five Protestant pacifist groups have coined the counter-motto: "Be ye afraid of nuclear death threatens us all", and called a demonstration for Saturday. They hope it will be the biggest since the anti-nuclear protests of the 1950s, with about 50,000 people expected to take part.

So seriously is the congress being taken in Bonn, that Herr Helmut Schmidt, the Chancellor, who was not originally invited, has arranged to defend his policies in a televised question-and-answer session in a Hamburg church tomorrow night and again in a discussion on Friday.

Christians, mostly Protestants but a number of Roman Catholics as well, make up one of the most active groups in the rapidly growing West German pacifist movement.

## War of words over arms control Moscow's credibility problem

From Michael Biagon, Moscow, June 17

Over the past week the Russians have been doing their best to impress on a large number of influential Western statesmen that Moscow is serious about arms control and eager to start talks without delay.

As Nato presses ahead with plans to deploy new American missiles in Western Europe, the Russians are becoming increasingly anxious to head off what they regard as an exceptionally dangerous threat to their security.

But the shadow of Poland now looms large. Not only have Western governments made it clear that any Soviet intervention would scuttle the prospect for talks, but Western lobbyists for strategic arms limitation have admitted that public opinion in Europe and America would become deaf to the need for a dialogue with the Russians.

Moscow appears therefore to be in a dilemma. On the one hand, the Kremlin wants to show, especially to the Europeans, that the Soviet Union is ready to go to the negotiating table without any preconditions. On the other hand, it seems already to be anticipating failure—perhaps because of decisions already taken here over Poland—by refusing to recognize the West's declared readiness to talk as genuine.

The Soviet press has called the recent Nato offer a smoke-screen to conceal the alliance's rearmament plans. President Brezhnev said last week that Americans had taken no real steps to get talks going. And Mr. Andrei Gromyko, the Soviet Foreign Minister, told Mr. Charles-Ferdinand Nothomb, his Belgian counterpart, earlier this week that in spite of "vague

talk in 'some capitals' about arms talks, no one had lifted a finger there to get the talks going.

Mr. Gromyko said his country was ready for "honest" talks based on equal security and reciprocal interests. He told Mr. Nothomb that Mr. Brezhnev's proposal for a moratorium on the deployment of medium-range missiles in Europe was intended to create favourable conditions for such talks.

The Soviet leadership knows, however, that such a moratorium, which the West says would leave the Russians with a big nuclear advantage, is unacceptable to Nato.

The point was made again privately by the Foreign Commission, a group of experienced politicians, including Mr. Cyrus Vance, the former American Secretary of State, and Dr. David Owen, the former Foreign Secretary, who met here last weekend to reaffirm their faith in arms control.

The Russians treated this independent body with respect. President Brezhnev saw Mr. Olof Palme, the Commission's chairman, and Mr. Gromyko saw Mr. Vance and Dr. Owen. Soviet military experts briefed the commission on the SS20 programme and went into details.

The Russians wanted to show that the Soviet position coincided with the views of "sober-minded" Western statesmen. They also hoped that these views would carry weight in Washington precisely because the commission members are not identified with left-wing, unilateral disarmers.

There was an attempt to fudge the moratorium issue. Mr. Georgy Arbatov, the head of

the Institute for the United States and Canada, maintained at a press conference that the moratorium was a unilateral good-will gesture as it actually applied only to the Soviet side—an interpretation challenged by reference to the text of Mr. Brezhnev's original proposal.

Later Mr. Vance said it put a "new gloss" on the whole idea. Mr. Gromyko, however, took a tougher line on Monday, when he blamed the West for stubbornly rejecting the moratorium. He said the West was using false data about the European nuclear balance, while Washington deliberately brushed aside anything that stood in the way of the new weapons' deployment.

□ Brussels: The United States and its Nato allies today made good progress in their preparations for the opening of negotiations between America and the Soviet Union by the end of the year on limiting long-range nuclear missiles based in Europe.

American officials said after the discussions, which will be resumed on August 3, that it was agreed that Nato should seek equal and verifiable global limitation on United States and Soviet systems at the lowest possible level.

Elaborating on this objective, the officials said that the West would insist on equal limits, equal ceilings and equal rights regarding the deployment of nuclear forces in Europe.

European sources expressed great satisfaction with today's meeting, which appears to have removed any lingering doubts in Europe that America is serious about negotiating arms limits with the Soviet Union.

## Saharan rivals come to blows at the OAU

From Michael Kuper, Nairobi, June 17

Diplomatic activities at the foreign ministers' meeting of the Organization of African Unity (OAU) were enlivened here today when a fight broke out between two Moroccan government officials and a representative of the Polisario Front insurgent organization in the lobby of the Kenyatta Conference Centre.

Delegates and observers scattered as the three men exchanged blows before being seized and led away by Kenyan security officials. They were released half an hour later.

The incident illustrated the level of tension between the two sides in the struggle for control of the disputed western Sahara. The Polisario Front, backed by Algeria and Libya, is attempting to wrest the territory from the control of Morocco, which took over the administration when Spain withdrew in 1975.

The OAU is deeply divided over the issue. The Polisario official was apparently distributing leaflets attacking King Hassan of Morocco when the fight broke out. The Moroccan diplomats were identified as Mr. Hassan Alauri, Chief of Cabinet in the Ministry of Foreign Affairs and Mr. Yusuf Amrani, an aide in the Ministry of Cooperation.

The leaflets accused King Hassan of being a colonialist. The more formal proceedings of the day followed the presentation to the council of ministers of the report of the organization's liberation committee. This contained a scathing attack on the diplomatic activities of the Western contact group on Namibia (South-West Africa).

The United States, Britain



King Hassan II. Attacked in Polisario leaflet.

and France were strongly condemned for what was described as their collusion with South Africa. The document rejected what it described as the "sister schemes" by certain members of the so-called Western contact group, which it said were aimed at forcing the international community to abandon the agreed plan for the independence of Namibia contained in the United Nations Security Council resolution 435.

## Lord Carrington outlines Britain's EEC objectives

By Hugh Noyes, Parliamentary Correspondent, Westminster

In a defence yesterday of the EEC and of Britain's role in its affairs, Lord Carrington, the Foreign Secretary, will have left our partners in no doubt that they must expect an active six months during his presidency of the Council of Ministers, starting on July 1.

Outlining what he hopes to achieve, Lord Carrington denounced Labour Party leaders and in particular Mr. Denis Healey, Opposition spokesman on foreign affairs, for turning their backs on politics pursued when in office and for proposing to withdraw from the Community.

He would have thought that after the referendum, even Mr. Wedgwood Benn would have accepted that the decision of the British people was for membership. Speaking during a debate in the House of Lords on the advantages of EEC membership, Lord Carrington said he was saddened to see that Mr. Healey had been the last to attempt this feat of logical contortionism. "He should know better and of course, he does know better."

Mr. Healey was merely subscribing to the myth that the Community undermined the sovereignty of the British Parliament when he spoke of restoring the sovereignty of Britain from control by the EEC, Lord Carrington said.

After asserting that the government remained firmly committed to making a success of membership and outlining the advantages to this country,

Lord Carrington accepted that not all criticisms were misdirected. Setting out some of the areas where changes were urgently needed, the Foreign Secretary told the House that the first on his list was the common agricultural policy.

It was clearly wrong, he said, to spend two-thirds of the Community budget on agriculture to produce wasteful surpluses. The Government wanted to see this problem tackled during the discussions on the restructuring of the Community budget.

Lord Carrington also made clear that during the British presidency he would be applying much pressure to achieve a permanent solution to the intolerable situation for this country whereby West Germany and Britain financed the budget while richer countries than ourselves were major net beneficiaries. A successful conclusion must be brought about this year, which would be fair to all member states, he said.

New Community policies would have to be considered to shift resources into other areas such as regional and industrial development and to restrain workers to meet the changing pattern of industry.

Other areas in which he wanted to see progress during the next six months were on the common fisheries policy, the freer provision of services, such as insurance, greater liberalization of air fares and further easing of the barriers to free movement and employment within the Community.

answer to Mrs. Thatcher's questions about the budgetary Justice for Britain. [The agreement the Prime Minister secured last year over Britain's contributions ends in 1982.]

Members of the Commission leave no doubt about their strategy. First, like most MEPs, they want to keep the CAP as the centrepiece of Community policy, but to cut its cost to allow for new policies. In the short term, Commission and Parliament have no other option, because the British and West German governments refuse to consider increasing the level of VAT to give the Community a larger income.

Secondly, again like most MEPs, members of the Commission want more resources for the EEC. If they cannot get more than one per cent of VAT, then they want eventually to have a new source of revenue. A slice of national income tax or company tax?

There is another important point as the parliamentary speeches made clear. No new financial mechanism to satisfy Mrs. Thatcher's demands can be limited to one special case. With the entry of Greece to the Community and Portugal and Spain standing impatiently in the wings, it is not only the British Government that wants to be reassured that there will be a just budget settlement.

## Strasbourg prepares for a British presidency

From David Wood, Strasbourg, June 17

European MPs are using this week's plenary session in Strasbourg to prepare for Britain's presidency of the Council of Ministers which starts on July 1.

Most of the main reports and debates are connected with Mrs. Thatcher's campaign for permanent budgetary arrangements.

Mr. Douglas Hurd, Minister of State, at the Foreign Office, was welcomed today to start picking up the threads of policy and strategy that will be left behind by the Netherlands on June 30. He will return to London to report that European parliamentary opinion is turning in Britain's favour and that Lord Carrington's first appearance in Strasbourg raises high expectations.

Today two reports from influential parliamentary committees on the budgetary issues raised by Mrs. Thatcher had a good reception, not least from M. Gaston Thorn, President of the Commission, and two of his Commissioners.

Earlier, the Parliament carried by a large majority than expected a report proposing reforms of the Common Agricultural Policy (CAP), presented by Sir Henry Plumb, former president of the National Farmers' Union.

A year ago the commission was told by the Council of Ministers to find a permanent



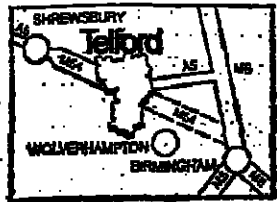
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# Appeals fail to halt Israeli election violence

From Christopher Walker, Jerusalem, June 17

Increased police activity and repeated appeals for restraint from the leaders of the main Israeli political parties have so far failed to prevent the most violent election campaign in recent years.

Among the latest incidents was the burning of a car belonging to a Labour Party campaigner in Jerusalem and the daubing of the remains with the word "Traitor". This was an apparent reference to recent opposition criticism of the Israeli raid on the Iraqi nuclear reactor.

On a communal farm in the south of Israel, two youths threatened a woman of 72 who had appeared in a television advertisement on behalf of the Labour Party. They wanted her to take part in any further such advertising and smashed windows in her home.

Earlier, the Labour Party election offices in Givat Shmuel were burnt out in the middle of the night. In the port city of Haifa, the Labour Party headquarters had to be evacuated after a bomb warning given by telephone.

Although most of the attacks continue to be against the Labour Party, Mr. David Shilansky, a prominent supporter of the ruling right-wing Likud coalition, last night spoke at an election rally protected by a special police guard after receiving a death threat.

Today, the Likud announced that it had hired a team of private detectives whose job would be to provide violence to support its claim that the wave of anti-Labour violence is being organized by agents provocateurs.

In a series of hard-hitting advertisements, the opposition is trying to win the electoral capital out of the recent unruly disruptions of its meetings. Two photographs show ugly

scenes of government supporters on the rampage, while the caption reads: "This time, you really have to choose between Beginism and enlightened government".

Commenting on the campaign, Mr. Moshe Dayan, the former Minister of Defence, said: "This time, you really have to choose between Beginism and enlightened government".

The police mounting a countrywide operation to restore order in the closing weeks of the campaign have discovered that many of the worst incidents have been planned. They lay the blame on what they term "low-level party operatives".

Confirmation of the widespread belief among political commentators that the Israeli raid will have boosted Mr. Begin's re-election chances came in the first poll conducted since the Osirak reactor was destroyed.

Published by the Hebrew newspaper, *Ma'ariv* today's poll showed the Likud coalition with 38 per cent of the votes, compared with 34 per cent in the same poll last month. The Labour Party remained unchanged in second place with 33 per cent.

Part of the success of the Government's campaign has been attributed to its expansionist settlement policy in the occupied territories. Today, it was announced that 800 new housing units would be built inside the settlements already existing in the West Bank.

The move will eventually increase the number of Jews living there by 3,000.

## Pressure on Mitterrand to soften condemnation

From Our Own Correspondent, Paris, June 17

President Mitterrand is believed to have come under pressure from Jerusalem to tone down or qualify the terms of the French Government's strong condemnation of the Israeli raid on the Iraqi nuclear reactor.

The condemnation, issued by M. Pierre Mauroy, the Prime Minister, and M. Claude Cheysson, the Minister for External Affairs, early last week, was reiterated on Monday by M. Jacques Legrand, the French permanent representative at the Security Council.

It has caused sharp disappointment both in the Jewish community in France and in Israel especially the demand for reparations.

The *Renouveau Juif*, the organization of French Jews which had called for a vote against President Giscard d'Estaing in the presidential elections, emphasized in a statement yesterday that it could not remain silent in the face of the Government's diplomatic initiative at the Security Council.

"Such an initiative runs the risk of being interpreted as providing a surety for the acknowledged responsibilities of the previous government," the statement said. "It is necessary to recall that the Iraqi nuclear contract was never submitted

to Parliament for ratification. This justifies all the fears arising from it." The *Renouveau Juif* demanded "another policy for France in the Middle East."

Its demand is unlikely to be satisfied, though the *Renouveau Juif* professes to ignore it. French policy in the Middle East has undergone a difference of style and of tone, but not of substance.

President Mitterrand has publicly acknowledged, most recently last Saturday when he received King Khalid of Saudi Arabia, the claims of the Palestinians to a homeland, even to a state, while insisting on the need for a permanent friendship with Israel, and its right to security within safe, recognized and guaranteed frontiers.

The Israeli ambassador was "asked" and not "summoned" to the Quai d'Orsay to explain the raid. The President, by contrast with his predecessor, has always clearly approved the Camp David agreements.

He cannot, however, afford to antagonize the Arab states, for obvious reasons of economic common sense, any more than he can respond to the demand of the Israeli Government, believed to have been put forward through diplomatic channels, that the 1975 nuclear agreement with Iraq should simply be cancelled.

## £736,000 FOR HIJACK VICTIMS

Tel Aviv, June 17. — Air France has agreed to pay £736,000 to Israeli survivors and the heirs of the four people killed in the 1976 hijacking of an airliner in Uganda, Israeli army radio said today.

The agreement covers claims of 67 former hostages and heirs of the four civilians who died when the plane was stormed by the Entebbe airport in a rescue operation.

The settlement was reached on May 14, according to the Jerusalem Post newspaper, after five years of litigation, in which the former hostages said tighter Air France security could have prevented the hijacking. —AP.

## Teenage delinquents are people too

Who can a teenager turn to if his parents seem to turn away? What does a teenager do if no-one can help him? These are the questions that the new book, *Teenage Delinquents are People Too*, aims to answer. It is a book for teenagers, written by a teenager, and it is a book that every teenager should read.

Our Family Centres give teenagers someone to go to and someone to talk to, and our guidance counsellors help them through to adulthood. Help us to help them.

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Sino-American Ascot

## Police are accused over action in Soweto

From Ray Kennedy, Johannesburg, June 17

Coloured (mixed race) and black leaders today accused the police of being excessively brutal and stupid in their handling of protest demonstrations by coloured students and the tear gas attack yesterday in Soweto on people leaving a church service.

Mr. M. Mathabathe, a member of the Soweto Committee of Ten, said: "The police are making black people angrier. They cannot tolerate it any further."

The services yesterday, to commemorate the fifth anniversary of the unrest, had been peaceful and would have ended so if the police had not acted stupidly, he said.

In Pretoria, Coloured leaders handed Mr. Louis Le Grange, Minister of Police, a memorandum detailing various incidents of police brutality. They announced their own inquiry into "allegations of brutality."

The memorandum singled out the actions of Brigadier Theuns Swanepoel, leader of the anti-racist unit.

The image of the police as a force to maintain law and order and to assist the community was disappearing as a result of brutal and heartless action and Coloured people felt the police had declared war on them, the memorandum said.

The boycott of classes by thousands of coloured students continued today, but a planned demonstration outside the Newlands police station, where 59 students arrested two weeks ago appeared on remand, was called off.

A parent said: "It would have been madness to stage the demonstration." Riot police surrounded the building and kept watch on the crowd.

Thousands of workers from Soweto went back to work today, many of them in buses which had their windows smashed by stone-throwing gangs after the tear gas attack at the church.

Descriptions of the attack vary. An Afrikaans newspaper, *Beeld*, reported today: "The black people were allowed by the police to emerge from the church building in groups. They were driven back with tear smoke every so often to prevent them forming large groups."

The report said trouble broke out after a horde of foreign cameramen and television teams approached. Black gave the black power salute and wanted the police.

A police official said the police acted after youths stoned vehicles, but did not explain why they fired tear gas at the crowd leaving the church. "I am not a strategist," the official said.

Reporters of the English-language *Johannesburg Star* said the police launched an attack after a group of about 50 people emerged from the church, with hands raised and shouting "Peace".

One said: "The police were driving back with tear smoke every so often to prevent them forming large groups."

Mr. Khehla Mphahlele, president of the Azanian People's Organisation, said that despite the events yesterday further commemorative services would be held this weekend.

## Jane Fonda renews plea to enter South Africa

From Our Own Correspondent, Johannesburg, June 17

Jane Fonda, the actress, and her husband, Mr. Tom Hayden, who were refused entry into South Africa when they arrived here last night, have made another application to be admitted.

But the only South African soil they are likely to touch will be the floor of the transit lounge at Jan Smuts airport where they spent Tuesday night, when they arrived from Maseru, capital of Lesotho, en route to Zimbabwe.

The American political activists were invited by the students' representative council at Johannesburg's Witswatersrand University to deliver a freedom lecture but were refused visas because of the

## 1,000 car workers are arrested in Argentina

From Our Correspondent, Buenos Aires, June 17

More than 1,000 car workers were arrested by police today after a strike was called by the mechanics' union to protest against the closing of car plants and against rising unemployment.

Police used armoured cars, patrol cars and buses to transport the workers to the police department.

They also took cameras and exposed the films of photographers from *La Semana* news magazine and *Cronica*, a mass circulation daily, and stopped a television cameraman from filming the arrests outside the union headquarters.

The Government's move against *La Prensa* drew fire from the newspaper owners' association, which called it a "brutish reaction" and an "attack on free expression."

The English-language daily, *Buenos Aires Herald*, said in a leading article today: "The justification given for this measure, that *La Prensa's* criticisms are destructive, unlike those of some other newspapers, does not stand up to even the most cursory scrutiny. Even if *La Prensa* were determined to undermine the 'process' it would be fully entitled to do so, because it is a matter of opinion whether this particular exercise in government is beneficial to the country or not."

Yesterday police arrested Señor José Rodríguez, the union's secretary general, and two leaders from the San Martín district branch. They were released late last night.

The arrests appeared to signal a crackdown by the military Government of President Roberto Viola on criticism of its economic policies. They followed the withdrawal on Monday by the Government of advertising from the conservative *La Prensa* newspaper, for what Señor Alberto Ortiz, the

work of the Unesco conference on communications development started today after hours of wrangling over rules of procedure. What was at stake was whether or not decisions should be taken by consensus or by vote.

Two of the six days allotted for this first session of the 35-nation intergovernmental council of the International Programme for the Development of Communications (IPDC) have already been spent in choosing a chairman. This morning and much of this afternoon were spent resolving the consensus question.

The original rules of procedure prepared for the meeting said that decisions "shall be taken by a majority of the members present and voting". The Western nations, however, were concerned that this would leave them at the mercy of the Third World countries in any vote.

A "consensus on consensus" was eventually reached, in effect, by splitting the matter into two separate sub-clauses, the first saying that decisions would be taken by a majority, and the second saying that in the deliberations of the council priority should be given to the seeking of a consensus.

The first contribution to the debate on communication needs and development came from Mr. Arthur C. Clarke, the British science writer, and chancellor of the University of Marburg, representing Sri Lanka. He gave a warning that unless there was significant investment in space technology millions of people would be doomed to die.

He said the day was not far off when small electronic books containing whole libraries could be available to everyone.

Rosemary Righter, page 14

## Dissidents' trial postponed

From Dossa Trevisan, Warsaw, June 17

A trial of four Polish dissidents charged with anti-state activities has been postponed and will again be adjourned a week before the Polish Communist Party Congress is due to begin on July 14.

The Polish leadership appears anxious to maintain calm in the days leading up to the crucial congress. However, a fresh incident of the defacing of a Soviet Second World War memorial was reported today.

Members of the free trade union movement, Solidarity, worked into the night yesterday to clean white paint from the monument in Zydradow.

It took five minutes for the court to postpone the dissidents' trial to July 2. An objection that documents had not been made available in time to prepare the case was upheld. A second objection that the indictment should be made more precise was rejected.

With the party congress less than a month away, seven out of 14 full and candidate members of the ruling Politburo have been elected by democratic secret ballot as delegates.

## Lines get crossed at Unesco

From Ian Murray, Paris, June 17

The work of the Unesco conference on communications development started today after hours of wrangling over rules of procedure. What was at stake was whether or not decisions should be taken by consensus or by vote.

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Rosemary Righter, page 14



Mrs. Nancy Reagan and Prince Charles on the Hudson River in New York yesterday.

## Greece breaks off talks with US on military bases

From Mario Modiano, Athens, June 17

The Greek Government tonight broke off negotiations with the Americans on the future of the United States military bases in Greece in the hope that an uncompromising stand would best serve it politically in an election year.

The Government may even now advance the date of the elections due in November to take advantage of its decision to resist an unpopular deal with the Americans.

The formal decision to suspend the talks which have lasted five months is to be announced after an inner cabinet meeting called for noon tomorrow. The decision was finalised today after successive meetings of Mr. Robert McCloskey, the American Ambassador, with Mr. Constantine Mitsotakis, the Foreign Minister, and Mr. Evangelos Averoff, the Minister of Defence.

The Greek Government had set successive deadlines for a final American reply to the Greek demands for a substantial cut in the number of US troops and for allowing the United States to continue to use four principal military

## Heatwave in Spain and Portugal

From Harry Debelius, Madrid, June 17

A record heat wave continued to scorch the Iberian peninsula for the tenth consecutive day as reports grew of lost crops, forest fires and water shortages.

The death toll is difficult to determine. Hospitals in many parts of Spain and Portugal have admitted many people suffering from heat. A shepherd died in a forest fire in the southern Spanish province of Jaen last weekend.

Fires destroyed timberland in many other parts of Spain. A blaze which broke out last Sunday on the Portuguese border was still going today.

Last Wednesday an 18-year-old mountaineer died of heat exhaustion after climbing five miles in 40°C (104°F) heat to seek help for two companions who had been injured in a fall. Temperatures in the first half of June broke records in most of Spain, where the averages were in many places the highest in a century for the period. Last Sunday's maximum of 38°C in Vigo was the highest registered there in 37 years.

## Arrigo Levi: A Personal View

## Changing faces of Italy and Poland

"Lucky those who can change their rulers". Considering the great swing to the left of the French electorate, there are others in Europe who look with envy at the French, feeling sorry that they cannot do the same.

I think in particular of the two great Roman Catholic nations of Poland and Italy (although the luckier of the two remains Italy, since it borders on the sea, rather than with a totalitarian empire). In spite of historical differences, these two countries are in many ways alike.

In both of them, the two dominating political forces are the Catholics and the Communists, which have been in power (the Catholics in Italy, the Communists in Poland) for one full generation. In both cases, the ruling parties show clear signs of being almost exhausted by too much power; yet changing the rulers remains a difficult, almost an impossible task.

The comparison cannot be pushed too far. In Italy, the Christian Democrats are in power because they have always won elections. In Poland, it is an external force which makes change impossible: the Poles would not delay any longer a very radical change indeed.

There is no external force which stops the Italians, if they so wanted, from electing a different majority. It is instead the Italian left, dominated by a party which calls itself Communist, that has always scared away the decisive support of the centre voters, needed to swing a majority from right to left.

The Christian Democrats, in spite of their faults, have had the immense historical merit of always guaranteeing Italy's democratic system and Italy's ties with the West. But this does not fully explain the uninterrupted series of their electoral victories. It is the Communists' failure if the Italian electorate never dared abandon the safe haven of Christian Democracy, even when the desire for change was stronger.

Without change, even in a democratic, pluralist society such as Italy, political life becomes impoverished and corrupted. In different degrees, the Poles and the Italians are now deeply aware of this truth. Nevertheless, the achievement of change remains difficult, though for different reasons.

The Poles have clearly shown that they want change, but the main decisions will be taken elsewhere, in the secrecy of the

Kremlin. The Italians, too, have strong longings for change; but will the Italian left, that is to say mostly the Communist Party, prove able to take the stage of this state of mind?

The Italian Socialists are too weak to offer a real prospect for change. So, will the Italian Communists, who so far have stood for change, make themselves finally acceptable to the Italian centre-voter? Or will they one day be able to prove that they have changed, so as to make a greater change acceptable?

For instance: Would they ever dare change the name of their party? The former leader of the "liberal" Communists, Signor Giorgio Amendola, suggested the unification of the Italian left in a new party, under a new label.

Could this suggestion be taken up again in the future? Strangely enough, this idea depends on events in Poland: the process of change in Poland were to be tragically interrupted by the Soviet Army, the process of change in the Italian Communist Party would be accelerated. This is one of the many curious ways in which the futures of the two Catholic frontier countries of Europe are today interconnected, as symbolized by the fact that we have a Polish bishop in Poland.

While waiting for the unexpected to happen, the Italians are in their first non-Catholic prime minister since Signor Ferruccio Parri, in 1946. The honour should fall, unless unforeseen difficulties arise, upon a distinguished journalist, Signor Giovanni Spadolini, who nine years ago was still editor of *l'Espresso*.

He took office as a predecessor in 1972, finally coming the successor to Signor Ugo La Malfa as leader of the small but authoritative Republican Party. If he becomes a coalition still, at the head of a Christian Democracy, the Italians will have what they call *alternanza*, a symbol and surrogate of that fuller change which they still dare not have.

It is mostly in the hands of the Christian Democrats, now badly shaken by too many scandals (will they recover?) and the Communists (will they really be able to change?). Again, the Poles are luckier than the Italians, whose future is in the rough hands of the Soviet marshals.

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## Bomb attack on Nato site

Hanover, June 17. — A bomb explosion hit a half-finished Nato arms depot near Hanover today, causing damage estimated at £200,000 (£250,000), the police said.

The explosion occurred at the Nato building site at Wahren-dahl, a hamlet 17 miles south-west of Hanover. The police said that it was caused by a "bomb-like object with a timing device" which apparently acted as a trigger.

## Terrorists jailed

Turin, June 17. — A court convicted 62 accused members of the Red Brigades today on charges of belonging to an armed gang and inflicted the heaviest sentences on three women urban guerrillas. One of the women was sentenced to 17 and a half years in jail.

## Earthquake toll

Tehran, June 17. — The earthquake in south-eastern Iran last Thursday killed 1,027 people, government officials said today.

## Spanish divorce

Madrid, June 17. — Spaniards came a step closer to being able to obtain divorces for the first time in more than 40 years when the Senate passed a divorce Bill last night. The Bill must now return to Congress for final approval.

## Spying charges

Berlin, June 17. — East Germany announced today the arrest of two West Germans on charges of spying for Bonn's intelligence service. It said the number of alleged western agents seized over the past two years to 22.

## Missile debris

Bonn, June 17. — The tail section of an air-to-air missile, accidentally dropped from a West German fighter aircraft two days ago, was found today in eastern Bavaria. An Air Force spokesman said it was possible that the missile exploded in the air after leaving its mounting.

## Bulgarian merger

Vienna, June 17. — Bulgaria announced today it had merged four ministries in a reshuffle apparently intended to streamline the executive. The National Assembly approved the Government of Mr. Grisha Filipov, who yesterday replaced Mr. Stanko Todorov as Prime Minister.

## Woman aged 99 killed

Deansboro, New York, June 17. — Miss Eva Peck, a 99-year-old woman, was crushed to death today beneath the rear wheels of a car driven by a 39-year-old sister, sheriff's deputies said. She apparently stepped behind the car as it was backing. —AP.











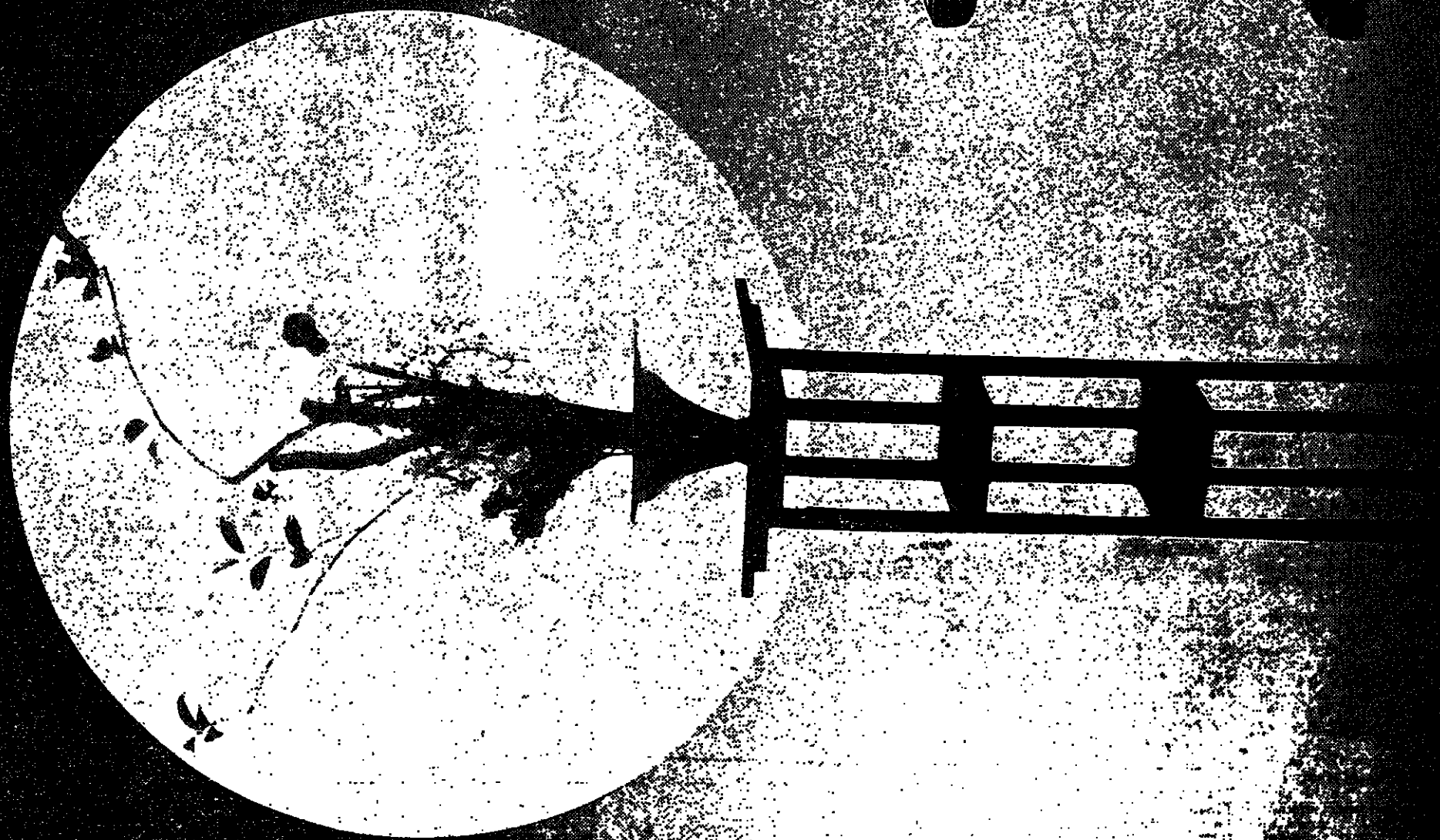








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# Putting people right about Benn

Laurie Weston (

That was on June 5. It is true that on June 16 Mr Healey went

has made clear he believes in) was a commitment to unilateral.

by  
**Michael Meacher**

Even leaving all this aside, it may still be said there is a real divide about the status to be allotted to the MP's role under the current reforms. Innuendoes of "democratic

Is it asking too much that the present reform campaign in the Labour Party should be judged on its merits for what it is and not for what its detractors make it out to be?

*The author is Labour MP for Dliham West.*

There is no wave of support for the "wets'" aim of preserving or increasing public spending. That is why Mrs Thatcher was able to sail off to the CBI dinner on the eve of the first economic Cabinet to deliver a

that it is not possible, since borrowed money is borrowed money, however it is spent. Yet there are supporters of the general monetarist position who would maintain that a nationalized industry should be as free as a private industrial company to seek repayable long term debt for genuine capital purposes (and under the Govern-

## And now the bad news from Unesco

But this rhetoric masks a con-

ad: "Each member shall have a vote . . . decisions shall be

ways been poles apart. The west has tried to avert con-

which has intense scepticism  
out all United Nations

**Rosemary Righter** | **fin**  
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the only means of escape from the menace of inflation.

## Observer Majority gives the d to Tiny

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**Peter Watson**

# THE TIMES DIARY

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**wedding shun**  
Sir Immanuel Jacobovits, Rabbi, has failed to receive an invitation to the royal wedding, an omission which has offended the hearts of Britain's 410,000 Jews.

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Good riddance

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P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

## LOOKING THE FACTS IN THE FACE

Most committee chairmen have faced the dilemma of how far to fudge the report for the sake of unanimity, and how far to let the majority have its head at risk of accumulating notes of reservation, and dissipating public impact. Mr Anthony Rampton went for unanimity in his report of West Indian pupils in school, published yesterday, and the Government has rewarded him by replacing him as chairman by Lord Swann, who has a more robust way with committees. Given the subject matter and the prickliness of the interest groups represented in the inquiry, he is likely to need it.

It is generally best for a report to follow the argument where it leads. Doctoring the results or deference to the susceptibilities of special interest groups, and thus obscuring what really needs to be done, is most likely to be a disservice to all concerned in the end. Mr Rampton's fudge was not a wholly ignominious one, for the most uncomfortable judgments which have been dropped from the conclusions since they were in draft still find a place in the body of the report, endorsed by the representatives of racial minorities who sat on the committee.

It will be less excusable for Lord Swann to resort to similar expedients. In spite of decades of allegation and counter-allegation, there is still remarkably little firm research evidence directly relevant to the question of West Indian children's performance in school. This provides an excuse for caution, though not for suppression. Lord Swann will be able to commission deeper research (though he will not have time for much-needed longitudinal studies) and so may hope to have a firmer base of fact to rest his conclusions on.

The basic fact is that West Indian pupils are on average strikingly less successful than others at school, on almost every test of academic achievement.

ment. Far fewer gain high grades in CSE and GCE, far more are in schools for the educationally subnormal. During the main period of immigration in the sixties it was hoped that these disparities marked the shock of transition from one society to another. But the present generation in school is almost entirely British-born, and the disparity is still marked.

Explanations exist to suit every prejudice. In view of the lack of hard information it is right to treat them all with reserve. They probably reinforce one another, which suggests that simple solutions should be treated with even greater reserve. The possibility that West Indian children are merely less clever than others is among the simplest, and least useful. Intelligence is a cluster of abilities, and putting a value on them cannot be a wholly objective process. Even if there are differences in aptitudes between races, they are so small compared to the variation within each race that they have no significance for the treatment of individuals. The differences discussed here are far too great to be convincingly explained without reference to environmental factors.

The influence of racism is likely to be important, even though it is probably very rare in the form of direct hostility and contempt from teachers. But the tendency of teachers in city schools to underestimate the abilities of all their pupils is almost certainly especially marked in respect of coloured pupils. Every coloured schoolchild must also be aware of racial prejudice in the wider atmosphere of society, and will tailor his or her hopes and efforts accordingly.

Yet this cannot be the full explanation. The committee's research shows a striking difference of average achievement between children of West Indian or Asian origin. The latter are much closer to white children in

their pattern of exam success. Yet Asians also suffer from poverty, overcrowding, and discrimination that is worse in some ways — and many of them have the additional handicap of speaking English as a second language. This evidence suggests that the most promising line of inquiry into the special problems of West Indians is to look for what they lack that Asians and Whites share.

West Indian children who do well at school are more likely to be from families where one-parent families are more common, necessity more often drives both parents out to work, and child-minding is more frequent. While there is no shortage of loving care, there may be deficiencies in that close adult attention and verbal contact which are increasingly seen as important in a child's early development. At a later stage, there is likely to be less contact and sympathy between parents and school. Today's report from the National Foundation for Educational Research suggests that the children who do well at school are more likely to come from families whose attitudes are similar to those of Asian families.

It is useless to point to all this in a censorious spirit, nor as a means of shifting the call for action from society to the family; there may be expensive implications for the provision of nursery accommodation, for instance. It is probable, as the NFER report suggests, that black community organisations have a valuable role to play in improving communications between parents and the educational system. Clearly these are only aspects of a more complex problem, and further research may make them appear less important. But they deserve further research, and Lord Swann should make sure that it is forthcoming. For if we are too timid to seek out the real causes of the problem, then we can do nothing about them.

## WASHINGTON JUDGES ISRAEL

President Reagan's comments on Tuesday, in which he appeared to accept the Israeli argument that the attack on Iraq's nuclear reactor was essentially defensive, have come at a time when Mr Begin's own explanations are looking less and less plausible. At the time of the raid, Mr Begin maintained not only that Israel had to act to prevent the production of nuclear bombs by Iraq, but that it had to act urgently because the reactor would soon have become operational. He subsequently added that there was a secret installation built deep underground so that it would evade the notice of international inspectors. Since then, the idea of such a secret installation has been quietly dropped by the Israelis; and there have been statements from a number of quarters which suggest that the threat to Israel was nowhere near as dire as Mr Begin has attempted to paint it. The latest is the report by the Congressional research service in Washington to the Senate foreign relations committee. This says that in normal operation the reactor would probably have required more than a year to produce the amount of plutonium needed for a nuclear weapon; and that if it had been converted in a way designed to produce as much plutonium as possible, the change would have been visible to international inspectors. The authors comment that once it had begun operation, the reactor would probably have been inspected at monthly intervals by the International Atomic Energy Agency (IAEA). They conclude that any attempt to use it solely for the production of plutonium would have been quickly detected unless Iraq had decided to withdraw from the agency's inspection system.

These conclusions do not wholly rule out the possibility that the reactor might at some time have been used to produce plutonium for use in a nuclear weapon. But they do suggest that the risk was at least some years off, and that an attempt by Iraq to do so more quickly was bound to be detectable, if only because of a sudden decision to exclude international inspectors. And the report points out that in the best of circumstances the Iraqi reactor, a copy of a French one used for civil nuclear purposes, would have been a most inadequate basis for a weapons programme. The report corroborates Mrs Thatcher's statement in the House of Commons that Iraq did not have the ability to manufacture fissile material for nuclear weapons. It is also fully in line with the information published in Paris this week by the French Atomic Energy Commission, promising to debate it with Iraq, and to have been used for military purposes without changes — and that any such changes would have been visible to French personnel who, by the terms of the contract, were to remain at the site until 1985.

The question arises, therefore, of what Mr Begin's exact reasons were for ordering the raid. It is possible that he acted on faulty intelligence, more likely that he decided that however remote the risk of Iraq producing a nuclear bomb, it was not a risk that could be taken. As for the timing, there were clear advantages in bombing the reactor before it became operational, because if it had been done afterwards there would have been the risk of radiation in Baghdad. But there was also the enormous advantage, for him, of carrying out the raid before the Israeli election because of the popu-

larity the government could win from a successful attack, as has been shown since. It looks increasingly as though electoral considerations were an important part of his calculations.

In any case he has created a very difficult situation for the Americans, who have found once again that they attract odium in the Arab world for what Israel does without being able to control it. The Israeli raid is bound to make more difficulties for Mr Begin's efforts to mediate between Israel and Syria; and in the long run for any broader efforts to bring peace to the Middle East. The raid was strongly criticized by the State Department immediately after it took place, and the delivery of the F16s ordered by Israel suspended. Meanwhile the Senate foreign relations committee is to examine the all-important question of whether Israel has violated its contract with the United States by using American aircraft in an offensive role.

At the end of the day it seems very unlikely that Washington will stop arms deliveries to Israel — something that it did to Turkey on similar grounds after the invasion of Cyprus in 1974. It could hardly be expected to, given Israel's virtually total dependence on American support. But even so it was ill-advised of Mr Reagan to drop the condemnatory attitude so soon. Israel under Mr Begin has caused serious problems for the United States — and has in the process lost much of the support it can usually count on, even in the influential Jewish community. There are all sorts of pressures that the Americans are beginning to bear. And they should make clear, at the United Nations and elsewhere, that they condemn the attack.

### Road and rail

From Mr Michael Posner  
Sir, Professor Alan Day (June 17) writes "in my observation there has been a series of studies on rail electrification, which have been carefully shielded from the light of objective public appraisal." Professor Day had a long experience in these matters and a deservedly high reputation as a scholar. However, the only electrification study that is now in the public eye is the Main Line Electrification Report which was published earlier this year. I was joint Chairman of the Steering Group for this study — if Professor Day has glanced at it at all he would have found my signature on the introduction.

It would be highly offensive to me, and very unfair to the many professionals concerned, to suggest that on this major study we have ducked public controversy or "laundered" our results. The report, all ninety pages of it, is there to read; it was preceded by a couple of years earlier by an interim report; and if Professor Day had rung me up we would have been delighted to have provided more and to have engaged in whatever public debate he suggested. This report really examined a business proposition — it was not as perhaps some earlier studies have been a "cost benefit study", but a hard-headed examination of the expected commercial rate of return in real terms, which we estimated to be around 15 per cent. If Professor Day has not read this study, I hope he will now do so.

As to the concreting over the railways, I have always regarded that as a ludicrously provocative introduction to an academic lecture, not a serious suggestion. However, if Professor Day and any experienced businessmen can find can produce a serious business proposition, I promise to debate it with him in public at the London School of Economics before a jury of our peers. My test of a "serious business proposition" is whether its supporters could raise enough money on the strength of it in the City of London to buy a bag of ready-mix, let alone a few million tons of concrete.

Yours faithfully,  
MICHAEL POSNER,  
British Railways Board,  
Euston Square,  
PO Box 100, NW1.

**N Ireland future**  
From Lady Fisher  
Sir, David Watt, in his article (June 12), about Northern Ireland rightly states that the DUP's political solution is found, and the level of violence contained; but there can be no solution until there is a change in the hearts of the people, and a real determination in both Protestant and Catholic communities to take joint responsibility, for the state of affairs in the province. In the meantime a constructive forward is being taken, ACT (All Children Together), of which I am a member is starting an integrated school, Lagan College, in September. The roots of the trouble in Northern Ireland lie deep in

history, and although segregated schools have not caused the problem, continuing to educate the new generation separately, is perpetuating the divisions. I was struck by what a small boy said to me recently, in the Ardara. "I don't find it very hard to shoot someone I had been to school with." The majority of parents want integrated education, as four opinion polls in the province over the last two years have shown. The best hope for the future must be in the children, who should be given the opportunity of being educated together. I hope the new school will be given a blessing by politicians and Church leaders of all parties and denominations. We need all the support we can get.

Yours etc,  
PATRICIA FISHER,  
16 North Court,  
Great Peter Street, SW1.

## Contempt Bill and the Press

From Mr Gareth Rees  
Sir, The coverage of the events in the Mall last Saturday (June 13) when blank cartridges were aimed at the Queen shows the pointless nature of some of the discussions on the Contempt Bill which have taken place in recent months.

What is the purpose of serious discussion about the timing and nature of contempt when the press and television continue to blatantly contravene the law as they do. The breaches contained in some of the reports on the incident of last Saturday and the details of the young arrested by police which continued until after he was charged, clearly abuse the law.

The Bill at present in Parliament aims to make the contempt begin from the time of an arrest or the issue of a summons as opposed to the time when a charge is pending or imminent.

But the material which was clearly prejudicial to the case of the man arrested continued until well after both times and show no signs of abating. The purpose of the contempt law is to protect the right of a fair trial. Are you also willing to propose that building contractors, lawyers, shopkeepers and others who also have an "interest" in local government should be restricted in this way? Are you about to attack the business ratepayers who are demanding a reintroduction of the undemocratic dual voting system?

I am seeking to defend hard-won jobs and services NALGO is acting not from "narrow, sectional interests" but from a much wider sense of public responsibility and concern, aims which the public at large is likely to applaud.

Yours faithfully,  
GEOFFREY REES,  
National and Local Government Officers Association,  
1 Mableden Place, WC1,  
June 16.

### Inner city churches

From the Reverend R. W. Cotton  
Sir, In his letter (June 3) regarding the plight of inner city churches, the Reverend Gavin Reid suggests that the Church of England is really two churches: one in the suburbs and urban areas, and one in the inner city. Whilst an Archbishop's Commission on the problem of inner city churches might be appropriate, surely the more realistic action could be taken by the diocesan bishops to initiate imaginative "winning" of suburban churches with urban churches. This would expose members of suburban churches to the problems of their inner city brethren, and at the same time might stimulate their financial and further support of those who worship and work in such situations.

But it would also expose them to the remarkable spiritual life that exists in many such urban areas. It is time that the Church's tendency to paternalism and to suburban church members to realize that they have much to receive from the ministry of inner city churches.

Yours faithfully,  
R. W. COTTON,  
Christ Church Vicarage,  
Lambeth Road,  
Chislehurst,  
Kent.  
June 9.

### The Osirak raid

From Mr Geoffrey Gelberg  
Sir, Mr Nasim Ahmed (June 16) cannot be so naive as to be deluded and expect our readers to be deluded by the mere fact of Iraq having signed the Non-Proliferation Treaty. Fair-minded commentators and historians, aware of the age of appeasement, will no doubt be thinking of the piece of paper which Mr Chamberlain with more optimism than reality brought us back from Munich.

## NALGO action against spending cuts

From The General Secretary of the National and Local Government Officers Association

Sir, Public sector unions taking industrial action against local authorities which implement Mr Heseltine's budget reductions are not exercising "secondary control" over public policies and revenues as your leader of June 13 ("Servants not masters") suggests. Nor are we seeking to usurp the normal democratic process of elected representatives to protect the jobs of their members and it is in accordance with this long established aim that they act.

There is now ample evidence that the ratepayers do wish to guard the jobs and services which local authorities provide. It would have been far more appropriate for you to have questioned the wisdom of the cuts and ask what mandate has for cuts which in Scotland could result in up to 10,000 jobs vanishing in Lothian alone.

You suggest that NALGO's 800,000 members should not be allowed to stand in local authority elections — even outside their own area — because of the conflict of interest. How would you propose that building contractors, lawyers, shopkeepers and others who also have an "interest" in local government should be restricted in this way? Are you about to attack the business ratepayers who are demanding a reintroduction of the undemocratic dual voting system?

I am seeking to defend hard-won jobs and services NALGO is acting not from "narrow, sectional interests" but from a much wider sense of public responsibility and concern, aims which the public at large is likely to applaud.

Yours faithfully,  
GEOFFREY REES,  
National and Local Government Officers Association,  
1 Mableden Place, WC1,  
June 16.

### X-rays and growth

From Dr N. Cameron  
Sir, I write to point out inaccuracies in Bel Mooney's article of June 16 ("Stop exposing young immigrants to the X-ray myth"). My authority for doing so is that I was one of the experts asked by Lord Avebury to comment on the various aspects of Government policy concerning the X-raying of immigrants for the purpose of determining their chronological age. When Bel Mooney refers to "no less a body than the Institute of Child Health" she in fact refers to my comments written in a report commissioned by Lord Avebury.

Bel Mooney is clearly under a misapprehension about why "bone age" radiographs are taken when she writes "an X-ray test" by someone who did not know the child's chronological age, or did not believe that age, would lead to the conclusion that this particular child is two years younger than stated".

The point of the determination is to view the child's maturity in relation to chronological age. "Someone" who had the necessary expertise to analyse the maturity accurately would also be expected to know that chronological age varies by some two years either side of bone age. Thus their conclusion would in fact be that the appropriate chronological age for this child was an apparent bone age of five, might be anywhere between three and seven years in 95 per cent of cases, and still younger or older in the remaining 5 per cent. The very important and pertinent question as to why her child was X-rayed was simply due to delayed maturation and not some more sinister disorder. Such a conclusion may only be reached, in a prepubertal child, by investigating the maturation of the skeleton.

## LETTERS TO THE EDITOR

From The General Secretary of the National and Local Government Officers Association

Sir, Public sector unions taking industrial action against local authorities which implement Mr Heseltine's budget reductions are not exercising "secondary control" over public policies and revenues as your leader of June 13 ("Servants not masters") suggests. Nor are we seeking to usurp the normal democratic process of elected representatives to protect the jobs of their members and it is in accordance with this long established aim that they act.

There is now ample evidence that the ratepayers do wish to guard the jobs and services which local authorities provide. It would have been far more appropriate for you to have questioned the wisdom of the cuts and ask what mandate has for cuts which in Scotland could result in up to 10,000 jobs vanishing in Lothian alone.

You suggest that NALGO's 800,000 members should not be allowed to stand in local authority elections — even outside their own area — because of the conflict of interest. How would you propose that building contractors, lawyers, shopkeepers and others who also have an "interest" in local government should be restricted in this way? Are you about to attack the business ratepayers who are demanding a reintroduction of the undemocratic dual voting system?

I am seeking to defend hard-won jobs and services NALGO is acting not from "narrow, sectional interests" but from a much wider sense of public responsibility and concern, aims which the public at large is likely to applaud.

Yours faithfully,  
GEOFFREY REES,  
National and Local Government Officers Association,  
1 Mableden Place, WC1,  
June 16.

### Historical papers

From Mr Ian Anstruther  
Sir, Why has no one written to you to speak up for the Historical Manuscripts Commission, under criticism recently, from the point of view of the students, the amateur historians like myself as well as the professionals who come to Quality House from all over the world?

During the 1970s the staff there were, listing the personal archive of "O.R." I consulted these papers continuously, and got to know the staff well and was able to judge, from experience of other libraries, what a superb job they were doing.

The product of their labour which took them ten years to complete, an impeccable handlist, indexed and cross-indexed, deserves a better fate than the mere roneo-copied typescript in which form it still remains. As their Annual Reports show this was only one of the many projects they had in hand during this time. Their work deserves all praise. It is sad that, being somewhat specialized, it cannot be more widely appreciated.

## Proposed changes in pilotage law

From Mr A. W. Snook

Sir, Recently Trinity House has been subjected to adverse criticism about proposals for reorganization of the pilotage service in its pilotage districts.

It has been inferred that Trinity House and its pilots have jointly forced through legislation which is to their benefit and to the detriment of the British shipowners. This is not true.

When the Merchant Shipping Act of 1973 was being debated in Parliament, Trinity House was the only organization concerned to voice reservations about it; however, it was then persuaded by the General Council of British Shipping to withdraw its objections and thus permit a smooth passage for the new legislation. The letter dated May 26 from a member of that body fails to make any mention of this. Indeed, as Mr Michael Bailly became aware of it, perhaps his article "Why shipowners are taking on the pilots" (June 12) would have contained different facts.

Trinity House has never disputed that the principles of the Act are logical. It is sensible that the pilotage of any vessel should be in the hands of a competent person. The difficulty lies in fair and proper implementation of this basic logic within the framework of the new legislation.

Reviewing preceding letters on this subject it would appear that many of your correspondents fail to appreciate that decisions in the administration of pilotage are made by committees comprised of shipowners, pilots, Port Authorities and, in the minority, this House. Although the latter is the Authority and promotes the byelaws it does not regulate the rates of pilotage — a matter which is decided upon between the shipowners and pilots themselves.

In the meantime, Trinity House would welcome understanding on this complex situation. Particularly from those who sought changes in the law. Yours faithfully, A. W. SNOOK, Deputy Secretary, Trinity House, Tower Hill, EC3.

### Oral archives

From Mr G. E. Evans  
Sir, It should be pointed out, in answer to Mr Dalby's plea (June 13) for the setting up of an oral archive, that a group of scholars from an university in Britain met at the British Institute of Recorded Sound, the Government funded archive, for this very purpose as long ago as December 1969. They were the group who began the EIRS and the recording of oral testimony for use in history, and since that date they, and hundreds more, have been building an archive at EIRS and other centres up and down the country. Many universities and libraries have begun their own collections: English museums and research institutes have also been involved, while the Irish Folklore Department, the School of Scottish Studies, and the Welsh Folk Museum have long had similar collections in their archives of the oral tradition — a precursor form of oral history.

The use of oral testimony as a specific adjunct to the discipline of history has been a constant concern of at least thirty years ago. But in the late sixties scholars brought back news of a similar movement in the United States, along with its novel title of oral history. As a result of the EIRS and the work of the late Dr Thompson at the University of Essex started Oral History: An Occasional Newsletter; and eventually the Oral History Society was founded at a meeting at the University of York in 1973. The movement spread rapidly, and most universities and colleges in Britain now have groups or individuals doing research in oral history. Two years ago the Oral History Society hosted a successful international conference with delegates from most European countries; and there is also a continuing contact with its fellow society and the universities in the United States. Although the venue of a central archive for oral history recordings has not apparently been settled, many individual scholars deposit their tapes at EIRS, at 29 Exhibition Road, where they are incidentally BBC store copies of their own tapes and where there are facilities for research. Ideally, copies should be stored in a central archive while within a certain time limit, be made available at local centres in the region where the tapes were originally recorded.

Yours faithfully,  
GEORGE EWART EVANS,  
19 The Street,  
Norwich.

### Rigours of the season

From Mr Roland Morris

Sir, The following is extracted from a letter written by Horace Walpole from Strawberry Hill, Twickenham on June 15, 1768:

I perceive the deluge fell on you before it reached us, and so many on Monday last that we raised our night and forty hours without intermission.

My poor boy has not a dry thread to his back. I have had a fine throat and in short, every summer one lives in a state of misery and merriment, and I have found the reason: it is because we will attempt to have a summer and we have no tide to any such thing.

Our poets learn their trade of the Romans and so stand in the arms of the ancients, the talk of shady groves, panting streams, and cooling breezes, and we get sore throats and agues with attempting to realise their visions.

Yours etc,  
ROLAND MORRIS,  
6 Highfields,  
Lakenheath,  
Suffolk.

### Light years away

From Mr Andrew Jones

Sir, On a recent stay in London I attempted to visit the Lesarum. Directory Enquiries kindly gave me the number so that I might find out its opening times, but on dialling the number I received information in French, German, Spanish and finally Japanese.

Has our capital become so cosmopolitan that it no longer caters for its natives?

Yours faithfully,  
ANDREW JONES,  
Sherwood Hall, Nottingham.











## Stock Exchange Prices

### Light selling

§ Forward bargains are permitted on two previous days.

[illegible]



**Return of the barnstormers in U.S., page 21**

# Business News

THE TIMES June 18 1981

**IDC**  
Design, Construction & Engineering Service  
Stratford-upon-Avon 4268

**Stock markets**  
FT Index 544.8 down 6.5  
FT Gilts 66.67 down 0.03

**Sterling**  
\$1.9975 up 15 points  
Index 95.6 down 0.1

**Dollar**  
Index 107.2 down 0.2  
DM 2.3477 down 40 pts

**Gold**  
\$461.50 down \$1

**Money**  
3-mth sterling 12 1/2-12 3/4  
3-mth Euro \$ 174-16 1/2  
3-mth Euro \$ 163-16 1/2

## IN BRIEF

### Thorn EMI to make video discs

Thorn EMI has bought for an undisclosed sum a factory in Swindon which could employ 100 workers by next April manufacturing video discs. It is expected to be in full production by next January, ready for the launch of the company's video players in the United Kingdom in June.

Thorn EMI has adopted the system of the Japanese Victor Company (JVC) in preference to its rivals from Philips of Holland and RCA of America. The JVC system called the video high density will be launched in the United States next January to compete against the RCA and Philips systems.

### Hongkong shipping

Sir Y. K. Pao, chairman of Worldwide Shipping Group, said that in view of United Nations moves to abolish flags of convenience, the British and Hongkong governments should consider the creation of a Hongkong shipping register.

### Change of name

The Radiochemical Centre in Amersham, Buckinghamshire, has changed its name to Amersham International, to bring it into line with its subsidiaries in the United States, France, Germany, Belgium, Holland and Australia.

### Chemicals warning

M. Jacques Solvay, president of CEFIC, the European chemical industry organization, said in Brussels that even small quantities of cheap chemical imports into the EEC from the United States and East Europe can be damaging.

### Honda's SE debut

Honda, the Japanese motor manufacturer, has been granted a listing on the London Stock Exchange. The company was sponsored by bankers Kleinwort, Benson and stockbrokers Cazenove. Dealings start today.

### Paper mill jobs go

Yates Duxbury, the Lancashire paper maker which went into receivership two weeks ago, closed yesterday with the loss of 200 jobs. The receivers, Younce Ross, said the company's substantial losses could no longer be supported.

### Unit trust sales

Sales of unit trusts totalled £73.92m in May, well down on April's £107.43m, but still the fourth highest on record. Net new investment, at £36.43m, compared with net withdrawals of £567,000 in May 1980 and net new investment of £60.15m in April 1981. For the fifth month running the number of unit holders' accounts has increased, to 1,761,000.

Financial Editor, page 21

### Textiles upturn

A textile industry upturn is reported by Dawson International, makers of the Pringle of Scotland luxury knitwear brands. Prices of polyester filament yarn and acrylic fibre have risen by between 20 and 30 per cent in two months.

Financial Editor, page 21

### Roads computer order

ICL has won a £15m contract from the Western Australian State Government for the supply of a computer system for the state's road traffic authority.

### Westinghouse deal

Westinghouse Electric Corporation has reached agreement with the Italian companies which will build the pressurized water reactors in Italy under licence.

### Wall Street higher

The Dow Jones industrial average closed at 1,006.56, up 3.23 on Wall Street yesterday. The S&P 500 index rose 1.16569 while the £=SDR rate was 0.58269.

## Manufacturing output starts slow recovery

By Our Economics Editor

Industrial production showed some stabilization in April after two years of decline, the Department of Industry said yesterday. Provisional figures for industrial output showed a 0.2 per cent drop on the March figure, while manufacturing output actually increased 0.8 per cent.

The figures suggest that output was still falling in the three months to the end of April, but they point to an end in the steep decline recorded throughout most of 1980.

In the three months output was 0.6 per cent lower for all industries than in the previous three months. The April production index was 98.8. Manufacturing, which had seen sharp falls throughout 1980, had performed slightly better in recent months. The drop in the three months to the end of April was only 0.3 per cent.

The biggest and most surprising jump in the manufacturing sector in April was metal, which jumped more than 7 per cent in one month alone to reach the highest level since early 1980.

Another bright spot was chemicals, where output in the three months to the end of April was up by 1.4 per cent on the previous three months. Chemicals and steel stand to benefit from an end to destocking, which is expected to be the most positive force working on the economy over the next six months.

Engineering remains depressed, with output down by 1.8 per cent in the three months to the end of April.

The annual rate of pay increases slowed again in April, according to figures published yesterday by the Department of Employment.

Average earnings went up by just under 1 per cent after allowing for seasonal factors, bringing the annual rate of increase down to 1.4 per cent from 1.5 per cent in April. The earnings increase peaked at an annual rate of 26.1 per cent last September.

Since then, wages have been going up at an underlying rate of about three quarters of 1 per cent a month, according to department calculations. This figure fits in with estimates published yesterday by the Federation of British Industries based on its database of pay agreements. This shows that settlements in manufacturing are averaging between 8 and 9 per cent.

The CBI and the Government believe that pay deals have been averaging the same level ever since the pay round got under way last October. The fall in the annual rate since then is caused by previous high settlements dropping out of the figures.

With deals covering 55 per cent of all workers now concluded in the present round, it seems likely that average earnings will grow by about 10 per cent in the 12 months to the end of July, yet to enter Government figures cover a further 10 per cent of the workforce and are thought to have been signed in May, with similar numbers of people expected to be covered by June and July agreements.

About 10 to 15 per cent of workers are not expected to settle at all during this pay round.

The figures show that manufacturing has done much worse than the rest over the past 12 months. Manufacturing wages have gone up by only 11.5, compared with 14 per cent for the whole economy. Manufacturing workers have been badly hit by short-time working and the loss of overtime, but their position might improve as the economy recovers.

The CBI aims to cut the level of earnings increases in the next pay round to about 5 per cent and is holding a conference for members today to discuss industry's approach.

## INDUSTRIAL OUTPUT

Index numbers for industrial production in June seasonally adjusted, released by the Central Statistical Office yesterday (1975=100)

	1975	1976	1977	1978	1979	1980	1981
Total	100.0	101.4	102.5	103.5	104.5	105.5	106.5
Manufacturing	100.0	101.4	102.5	103.5	104.5	105.5	106.5
Non-manufacturing	100.0	101.4	102.5	103.5	104.5	105.5	106.5
Seasonally adjusted	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1981	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1980	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1979	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1978	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1977	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1976	100.0	101.4	102.5	103.5	104.5	105.5	106.5
1975	100.0	101.4	102.5	103.5	104.5	105.5	106.5

% change in output  
3 months over  
previous 3 months

1981 0.8  
1980 -0.3

The figures reveal that consumer goods industries have done fairly well in recent months, with output up by 0.2 per cent in the same period, while capital goods are suffering through the fall in investment.

Construction continues to be hard-hit, though no figures are available for April. In spite of the latest signs of a bottoming out, dramatic drops in output have been recorded over the past year.

Industrial production is down 8.1 per cent on the same quarter a year ago, and manufacturing output is down 11.15 per cent.

Engineering remains depressed, with output down by 1.8 per cent in the three months to the end of April.

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## Expanding Tesco do better than expected

By Peter Wilson-Smith  
Tesco, the high street supermarket group, reported profits down from £36.5m to £35.6m before tax in the 53 weeks to February 28. But the group's market was pleased with the figures, having expected worse after the half-time drop of £5.6m to £11.4m.

Encouraged by a small rise in the year's dividend from 3.5p gross to 3.64p, the shares rose 5p yesterday to 65p.

Tesco's results continue to reflect the cost of its huge store-opening programme last year, the highest increase in the group's history. A further 22 stores were opened, adding 790,000 sq ft to total selling space of 6.8m. Tesco plans 17 new stores during 1981-82, adding another 600,000 sq ft.

Tesco's expansion has led to an increase in depreciation from £14.6m to £20.2m, while interest charges last year jumped from £3.2m to £15.7m. Before these charges, profits were nearly a third higher at £71.6m.

Tesco said the second half increase in profits had been achieved through higher profit margins and substantial pruning of costs and this led to improved productivity. There was a marked improvement in stockturn both in grocery and Home 'n' Wear—Tesco's non-food operation.

However, finance director Mr. Ralph Temple said the performance of Home 'n' Wear was disappointing and steps had been taken to rationalize the product range.

A revaluation of Tesco's properties threw up a surplus of £150m, although this had not been incorporated in the accounts. Tesco has arranged a £100m medium-term loan facility which £50m had been used at the year-end to replace short-term borrowings.

The sale of properties and sale and leasebacks generated £29m during the year and property sales worth £10m have been contracted since the year-end.

Financial Editor, page 21

## Amex open to offers for offshoot

From Anthony Hilton  
New York, June 17  
British and other non-American banks are expected to head the "quest" to purchase the American Express International Banking Corporation after the disclosure that its parent company is prepared to listen to offers.

The division, which offices in 34 countries and assets of \$5,900m (about £3,447m), accounts for 11 per cent of the profits of the American Express Group. In 1980 it earned \$41m.

The figure is substantially lower than its earnings in its two main activities: travel services, which contributed \$177m, and insurance, which made \$210m.

Analysts believe the company is willing to consider offers because its overseas activities are unlikely to grow rapidly, and the capital could probably be better employed in America where Amex is merging with the huge Wall Street stock broker firm, Shearson Loeb Rhoades.

The merger could also run into problems of the United States authorities' fear that Amex is a fully-fledged bank. It was in documents to shareholders about this merger that Amex disclosed that it had had talks with third parties about the division.

Uncertainty is undermining plans by the EEC Commission to tighten controls on steel production, enforced since last autumn, in favour of an agreement by producers to curb output voluntarily. The Commission still has to spell out how it intends to apply its check on prices among steel stockholders and steel merchants.

The voluntary pact, which is aimed at providing a 10 per cent to 15 per cent price boost, is vital if the latter price-cutting war, which has been taking place against a background of severe overcapacity and reduced demand, is to be ended. Under the proposals, the Commission will require steel producers to publish their list prices and stockholders will also be required to lodge their price lists with Brussels. There are an estimated 4,000 stockholders throughout the EEC who will be brought under the Commission's price surveillance machinery.

But so far, precise details of whether the stockholders' lists should relate to minimum or maximum prices have not been notified, and the United Kingdom stockholding industry remains confused as to how surveillance will operate.

The voluntary agreement on production levels is due to be implemented from the beginning of next month and is expected to be formally endorsed at a Council of Ministers meeting in Brussels next week. Members of the National Association of Steel Stockholders believe it could well take several months before the price monitoring machinery is able to operate effectively. The Commission's aim is to provide an increase in price levels throughout the industry and infringements will expose offenders to heavy fines. Members of the association strongly support the Commission's measures since stockholders face similar difficulties in selling their steel at a profit.

Increases in market prices for the steel producers will help the stockholders to recover at least some of their disastrously low profit margin. But although hopes within the industry are high and the voluntary pact perhaps represents the last chance for the European steel industry to reestablish itself as a profitable and competitive force—there are already indications that some producers may be prepared to risk the fines.



The champagne crashes on the bows. The top brass and distinguished guests look on.

## Launch that faced a couple of slips

This was the moment when a £120m frigate began her Royal Navy career in a manner far from ship-shape. As HMS Boxer was launched from the Yarrow slipway, Glasgow, yesterday, a flagstaff mounted on the prow caught on a beam of her covered berth. Seconds later, as senior officers and overseas guests looked on in mounting alarm, she careered right across the River Clyde and ran her stern into the opposite bank. She quivered, then came to rest, apparently undamaged. Mr. Robert Easton, Yarrow's chairman, blamed the incident on a pin shearing in the drag chains, which should have slowed down the 4,000-ton vessel. "It is one of those things that happen occasionally at launches," he said. "We have examined the ship and there is no damage. She just touched the bank and came away again."

The launch of HMS Boxer, a £120m frigate, was marred by a mishap on the River Clyde yesterday. The ship, launched from the Yarrow slipway in Glasgow, ran her stern into the opposite bank after a flagstaff caught on a beam of her covered berth.

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## Big cutback in oil tanker fleets

By Baron Phillips  
Two leading oil companies are to make drastic reductions in their tanker fleets in the face of a world-wide oil glut and excess shipping capacity.

BP is slimming down by a further six ships after announcing a similar cut at the beginning of the year. Shell Tankers BV, the Dutch arm of the group's shipping division, will cut back by almost 30 per cent over the next five years.

BP's decision will take the overall reduction this year from 58 to 64 tankers. The group is also cutting its seagoing staff by 230 United Kingdom officers, 370 United Kingdom ratings and a comparable number of Indian crew.

Mr. Ronald Ilian, managing director of BP Shipping, said last night that the cutbacks were caused by the general fall in world demand for tankers and a sharp drop in BP's requirements.

The Merchant Navy and Airline Officers' Association said of the BP move last night: "We are appalled and dismayed by the decision, especially as we only learned about it second-hand and there was no consultation."

Shell Tankers BV is to cut its fleet from 35 to 25 over the next five years. By 1989 the company will have disposed of 12 vessels (mainly tugs) and added two more smaller oil product carrying vessels.

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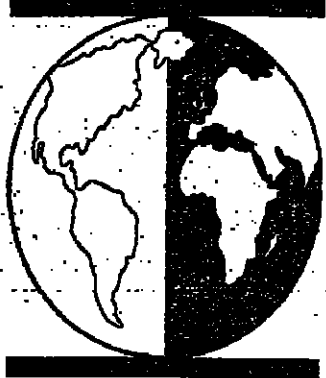
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## China to pay debts on time

China has abandoned efforts to defer payments for \$600m (£301m) in plant machinery ordered from Japan for three petrochemical projects which Peking has postponed.

The Chinese Government notified the Japanese embassy in Peking that it will continue to make cash payments to Japanese suppliers for equipment ordered in 1978 for proposed petrochemical plants in Nanjing, Shengchi and Daqing. China has been negotiating with suppliers to refinance the purchases with a loan from Tokyo's Export-Import Bank. Peking was seeking relief from the payments partly because it feared a sharp decline in the value of the yen, which has forced it to delay or cancel several industrial development projects in recent months.

## No Kuwait oil cut

Sheikh Ali Khalifa Al-Sabah, Kuwait's oil minister, said Kuwait would not lower its current oil output by the level agreed at last month's Opec conference. He said the up to three million barrels a day oil surplus would disappear by the end of this year and he did not expect oil prices to fall.

## Coal conversion offer

Australia has offered to advise Brazil on conversion of coal to oil. The offer was made in Brasilia by Mr Doug Anthony, deputy prime minister.

## Japan ship orders up

Foreign orders received by Japanese shipyards rose sharply to 34 vessels totalling 671,329 gross tons in May from 20 ships and 337,669 tons a year earlier.

## Belgian jobs plan

Mr Roger De Wulf, Belgium's labour minister, has proposed a major investment programme to create 200,000 jobs by 1985.

## Soviet output lags

Soviet industrial output from January to May this year grew 3.2 per cent against the same period last year. Western economic experts say Soviet planners will be concerned that the 4.1 per cent growth target for 1981 may not be achieved.

## Investment cut back

Japan's direct overseas investment in 1980-81 fell 6 per cent to \$4.68bn (£2,375m) from a record \$4.99bn a year earlier, the finance ministry announced in Tokyo. Japan's direct investment in the industrialized nations was increased in an attempt to ease trade frictions.

## Uranium find

The Japanese Power Reactor and Nuclear Development Corporation said drill holes at its uranium find in Western Australia showed uranium oxide content of up to 2 per cent.

# Engine group expects truck sales revival

By Clifford Webb, Midlands Industrial Correspondent



Cummins-owned trucks geared up for recovery

Cummins, the American-owned diesel manufacturer with a large stake in the British truck market, yesterday reported that the recession which has seen total United Kingdom truck sales plummet by 40 per cent, has now bottomed out. It predicts a "moderate revival" for the remainder of 1981, followed by rapid growth of over 25 per cent a year for 1982 and 1983. This would bring 1984 truck sales back to the record levels achieved in 1979.

Cummins' optimism will be welcome relief to the widespread gloom which has till now covered the whole truck industry. But even if the recession has bottomed out, and sales improve in the second half of 1981, manufacturers will still have to contend with further sales losses over the year 43-47.

In the most important sector, over 20 tonnes articulated vehicles, Cummins forecasts only 8,500 new registrations compared with 10,000 last year. That means that 1981 will still be a disastrous 34 per cent down on 1979.

Heavy duty "arcs" account for over 20 per cent of the commercial vehicle market, but traditionally show a sharper decline in periods of recession than other sectors. Against this, the rigid truck market has held up better, although foreign competition has benefited.

In that respect, Volvo's success has been quite outstanding. The Swedish company, which has been in the UK since 1975 when it took 2.8 per cent, today it holds over 17 per cent.

Cummins believes that the

four-year rigid market will be the fastest growing sector, rising from 1,700 last year to 2,500 in 1984.

That would mean Cummins engines powering over half of all British-made trucks, and explains why the company is already investing nearly £30m to expand its plant at Shortlands, Darlington, Co Durham, and Davenport.

Mr Roger Wilson, manager of Cummins's European field operations, said: "We have taken a long, hard look at the market and firmly believe that the recession has now bottomed out. We can look forward to moderately buoyant marketing conditions in about a year from now."

"There has generally been a trend towards maximum weight vehicles, and above all Armitage (the Armitage Report proposing increased maximum weights for trucks) may become a reality."

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## First satellite station for business use

By Bill Johnstone

Britain's first commercially-owned satellite earth station, which will be used for business use, is to be built by Marconi Communication Systems for operation early next year.

The station, with its rooftop antenna and accompanying electronics, will be located at the Marconi Research Laboratories at Great Baddow, Essex.

The new earth station will take part in a commercial experiment called 'Univers' which will link the computers of Cambridge, Loughborough and University College, London.

British Telecom, the Department of Industry, the Science and Engineering Research Council and Logica are also involved.

Three other rooftop terminals will be built by Marconi to be housed at the universities involved in the project. The experiment, designed to demon-

strate high speed intercomputer data transmission, will use the orbital test station launched by the European Space Agency in 1978.

Four other Marconi earth stations are already in operation.

The first in Oxford and another in Geneva, Switzerland, are involved in an experiment to test methods of transferring bulk amounts of data on high energy nuclear physics between the Rutherford laboratories and the European Nuclear Research Centre (CERN).

The other two, at Farnborough and Darmstadt, West Germany, are transferring information on space.

Viewdata, videoconferencing, high quality facsimile transmission and bulk data transmission are all expected to be available over satellite links.

## 180 jobs go at Mitcham disc factory

By Our Commercial Editor

Precision Records and Tapes, part of Associated Communications Corporation, headed by Lord Grade, is to drop production of records with the loss of 180 jobs at its Mitcham, Surrey, disc-pressing plant.

PRT has already stopped making its own tapes, leading to the closure of a smaller factory at Dagenham, Essex.

But the company, which is one of the top half-dozen record distributors in Britain, plans to expand its sales of records and tapes. It already distributes for leading producers, including the BBC and Magnet.

At Mitcham, 14 million records a year have been produced, and the company is arranging with two other large pressing plants to supply its needs. To ensure supplies at peak production demand periods, it is financing extra equipment at the alternative

pressing plants where some new jobs are expected to be created. PRT also plans to expand through a new company, which will produce original material for new records and tapes.

The separate distribution company is likely to seek extra clients to expand PRT's volume.

The decision to pull out of production comes at a time when the record and tape industry is facing increasingly tough trading conditions.

Sales of records plunged again last year and the squeeze on profit margins has meant that any but the large pressing factories have become increasingly uneconomic.

# Going for a fatter slice of £600,000m market Britain to drum up trade in Europe

By Derek Harris, Commercial Editor

## UK TOP EXPORT 1980

	£ million	% of all UK exports
West Germany	5,071	11
United States of America	4,535	9½
Netherlands	3,843	8
France	3,586	7½
Belgium	2,637	5½
Luxembourg	2,269	5
Switzerland	1,953	4
Italy	1,896	4
Sweden	1,618	3½
Spain	1,312	2½
Denmark	1,030	2
South Africa	998	2

Mounting anxieties about Britain's poor performance in exporting to the 17 countries of Western Europe, a £600,000m-a-year market, has led the British Overseas Trade Board (BOTB) into a new initiative which not only includes a campaign aimed at making industrialists more aware of opportunities, but a switch in BOTB resources.

Market research at a sufficiently detailed level to be useful to companies in specific sectors and national markets is to be beefed up. Other improvements in overseas market intelligence reports are planned, all aimed at the West European market.

First results are coming in from four product teams which have been studying developments in European countries for the past six months. They have been identifying export opportunities which British companies are best fitted to exploit.

But BOTB's Exports to Europe Branch (EEB), led by Mr David Wiseman, wants to tackle head on its most immediate worry — that too many British companies are throwing away trading chances in what is now an almost tariff-free market.

Although 58 per cent of British exports

now go to Western Europe, British goods still account for only 6.5 per cent of total exports into the West European market.

Mr Wiseman has another problem: "Too many large companies know how to bleed the 12 system dry; the people we need to get to are the medium-sized and smaller

companies that are the newcomers." This is why seven regional conferences are being held later this year.

The drum-banging begins on Thursday next week at a London conference at which speakers will include Mr John Biffen, Secretary of State for Trade, and Mr Cecil Parkinson, Minister for Trade.

A British jam manufacturer failed to sell in the Netherlands until closer market study showed the Dutch dislike preservatives and additives.

It is a mistake to underestimate the amount of sophisticated consumer goods which are saleable in countries such as Spain and Italy despite a tendency to classify those countries as less developed markets.

German customers, with their high expectations of products, are among the toughest. A survey has shown 80 per cent of them uncompromisingly identify what they want and buy only that. In Britain only 40 per cent of consumers are so choosy, the survey found.

Security equipment, including intruder alarms, is probably an underdeveloped opportunity for British makers.

## £25m grain mill boost for Corby

By Hugh Clayton

Investment of £30m in new plant by Associated British Foods will lead to the creation of two automated grain factories and more than 400 jobs at the former steel town of Corby, Northamptonshire.

Some of the money will be spent on a grain export terminal, new power which will handle part of the growing British sale of grain to deficit countries such as Poland.

Mr Garry Weston, chairman of ABF, said in London yesterday: "This will be my country's biggest single programme of new capital investment in this country."

The projects mark a new stage in the steady conversion of Britain's crown ironworks into a major grain and food processing centre in the wake of record harvests and support for farmers through the Common Agricultural Policy.

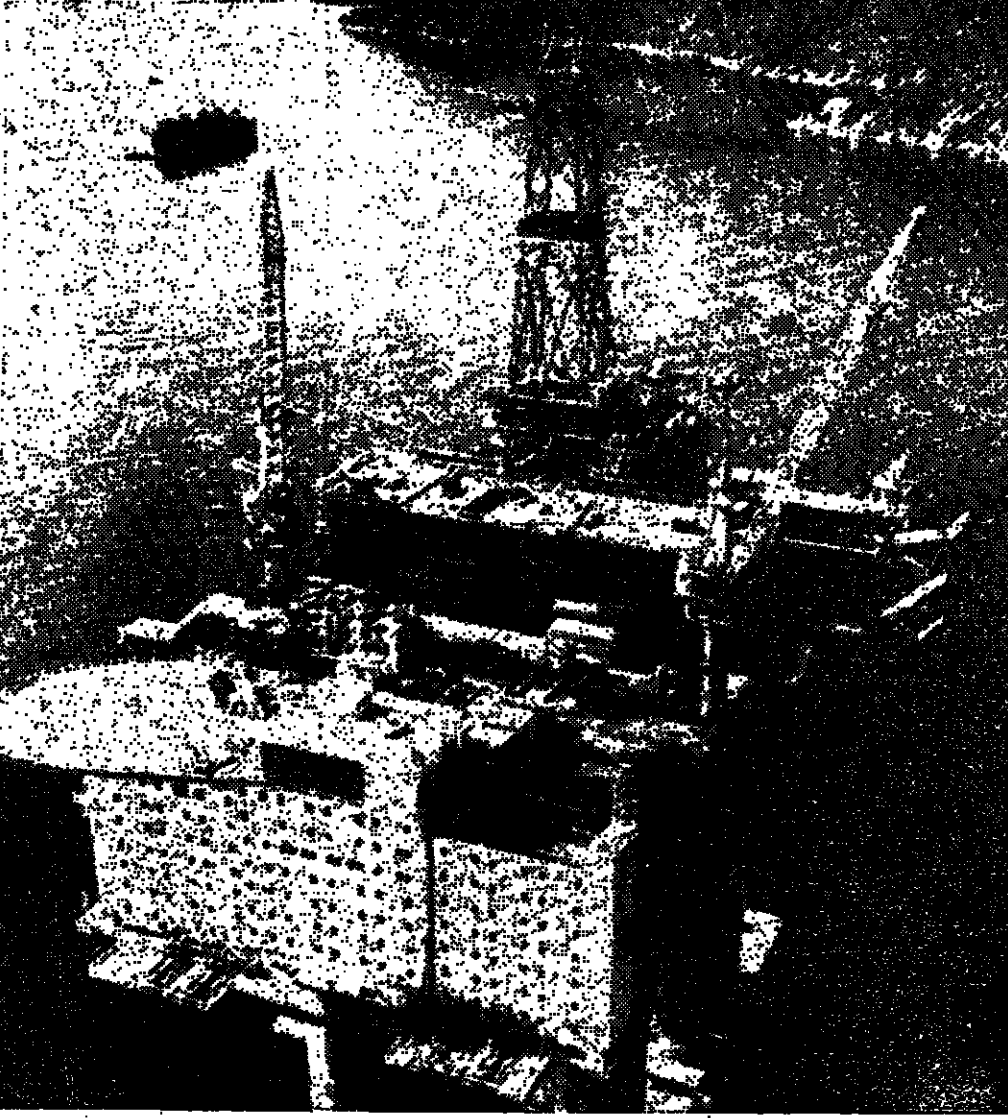
Mr Weston said that the group's £15m flour mill, at Corby would be "the first inland mill built in Britain in living memory". Existing mills in ports reflected the country's long dependence on grain imports from North America.

The group is to build a £10m plant at Corby for the production of gluten and starch from home-grown wheat using technology made available through a partnership with Finnish developers. Gluten is used in breakfast cereals.

The announcement was given at an exceptionally warm welcome by Mr Peter Walker, Minister of Agriculture. He said to Mr Weston's press conference straight from a Cabinet debate about economic policy and said: "I particularly rejoice when one of Britain's leading economic companies expresses its confidence in the future of a dramatic £30m investment programme."

"The food industry is, I suppose, a great jewel in the economic crown of Great Britain. What you are now embarking on will be important, export-creating and job-creating. Corby, through no fault of its own, is faced with very serious problems of unemployment."

For the Corby development, the group received regional development aid and a training grant of £125,000 from the British Steel Corporation.



## World's biggest offshore rig

Oslo, June 17

The world's biggest offshore platform was yesterday officially named Statfjord B at Yrkessjorden near Stavanger. It is now getting ready for towing out to the Statfjord oil and gas field, off western Norway, next August.

When completely outfitted and fully loaded with oil, the 51,700m (258ft) four-legged platform of the Condeep-type will weigh about 84,000 tons. The 271-metre tall rig, when floating at the Statfjord field without oil in its storage cells and with reduction for buoyancy, will weigh about 36,700 tons.

The Statfjord field contains more than 3,000 million barrels of oil and about 100,000 million cubic metres of natural gas. The Statfjord B rig will have a daily production capacity of 150,000 barrels or 7.5 million tons of oil a year.

The rig consists of a 550,000-ton concrete base structure of 24 under-water cells, four supporting concrete legs and a huge steel deck.

Twenty of the under-water cells will be used for storing 1.9 million barrels (250,000 tons) of oil. Each cell has an inner diameter of 23 metres and is 64 metres high. The entire base covers an area of 18,200 square metres.

The four other cells support the four 111-metre-tall concrete legs carrying the 45,000-ton two-storey steel deck, living quarters for 200 people, a helicopter deck and four large cranes. The two-storey deck is 30.5 metres high, 114 metres long and 55 metres wide.

The concrete base and the deck, both built in Stavanger by Norwegian companies for the Statfjord group, were towed separately to Yrkessjorden.

Another Norwegian-built Condeep rig, the 650,000-ton Statfjord A, is already producing at the Statfjord field, of which 11.25 per cent stretches into the British sector of the North Sea. — AP-Dow Jones.

## 'No option' on nuclear power

By Edward Townsend

A warning that British industry will be forced to pay considerably more for its electricity in the coming decades because of delays in the acceptance and building of nuclear power stations, is given in a new survey of world electricity costs published this week.

The report, from the American-based National Utility Service, says that nuclear power will cost about 12 per cent of Britain's electricity needs and will still supply only 30 per cent, if the building programme is completed on schedule, by the year 2000.

NUS (UK) says: "In the absence of significant hydro resources and faced with the prospect of continuing price increases in coal, the United Kingdom's major generation source, Britain has little option but to accelerate urgently the building of nuclear power stations."

"Our industry cannot pay any more for electricity price increases indefinitely; we need more nuclear stations, faster."

The survey, based on electricity bills paid by 750,000 commercial and industrial users in Europe, North America and South Africa, says the outlook for further containment of British electricity prices is bleak. After a 16.7 per cent increase in the past year, customers face another of 8-10 per cent rise in September.

Unless the nuclear programme can be revitalised quickly, NUS believes that annual increases will continue to exceed inflation by about 5 per cent.

In 1980-81, British industry was paying the world's second highest electricity price, but was seventh in terms of the severity of price increases during the same period.

Belgium, dependent largely upon imported oil, has the world's highest prices, which last year rose by more than 30 per cent. France, however, had cost increases of only 6.8 per cent, and its industry pays a third less, in terms of United States cents per kilowatt hour (at April 1, 1981, exchange rates) than the British.

France experienced the second lowest price rise in Europe and, says NUS, this reflects the strengthening of the country's nuclear power generation.

West Germany's suppliers lifted their prices by 15.8 per cent in the past year, almost three times the country's annual inflation rate. Again, says NUS, continuing delay in bringing nuclear

World Industrial & Commercial Electricity Costs 1980/81

	1980/81
Belgium	120
France	70
Germany	64
Italy	61
United States	57
Netherlands	44
Spain	42
Sweden	41
Australia	39
South Africa	38
Canada	29
UK	28

Source: National Utility Service, U.S. Cents per Kilowatt Hour

	1980/81
Belgium	30.5%
France	22.1%
Germany	18.5%
Italy	18.5%
United States	16.7%
Netherlands	15.8%
Spain	15.8%
Sweden	15.8%
Australia	15.8%
South Africa	15.8%
Canada	15.8%
UK	15.8%

Source: National Utility Service, U.S. Cents per Kilowatt Hour

stations on stream — will bring to an end Germany's long period of moderate annual price increases.

In the United States prices went up by an average of 22 per cent reflecting energy conservation measures, oil import costs and a weak dollar during much of the period, although prices are still 25 per cent lower than in the United Kingdom.

NUS says that a shining example of reversing the global trend towards higher prices is provided by the United States company, Virginia Electric and Power of Richmond, whose new nuclear system enabled a cut in prices of 0.63 cents per unit.

## Britain tops invisible earnings table

By Anne Warden

The United Kingdom became the largest net earner of invisible export income in the fields of consultancy, contractors, insurance, financial services, films, royalties and student fees, in 1979, with a surplus of 4,600m SDR (£2,691m) in the latest figures issued by the Committee on Invisible Exports.

Britain's performance pushed the United States down to second place, with a surplus of 3,842m SDRs (£2,194m) in 1978.

However, surpluses on travel and investment fell in the period between 1978 and 1979, mainly due to higher payments to foreign investors in North Sea oil development.

The United Kingdom also recovered second place in the ranking by gross receipts, overtaking France. Britain's receipts grew 30.9 per cent, from 24,591m SDR in 1978 to 31,914m SDR in 1979. This was largely because of sharp rise in indirect investment.

The United Kingdom's net surplus also increased slightly, from 7,389m SDR, to 7,524m SDR.

World invisible trade increased its share of total world trade in 1979 for the third year in succession, to 24.3 per cent, and the fastest growing area was investment income partly because of higher interest rates.

However, the invisible trade increase was slower than in the two preceding years, and transport, travel, and financial services declined relative to investment income.

Mr Garry Weston announces

## New major investment programme

New major investments for ABF

£30 million capital expenditure programme to commence at once in the field of grain processing and handling to back ABF Group skills and to take advantage of new technologies and market opportunities.

New major investments for Corby

The major part of this investment will be at Corby where it will create jobs and, we believe, confidence; and bring new skills to a location ideally situated near England's wheat growing heart land. Capital expenditure will include £15 million for a new bread flour mill designed to use the maximum of home grown wheat. Additionally at Corby will be a £10 million factory to produce gluten and starch for use in the food industry and for other industrial uses, providing an outlet for some 100,000 tonnes of home grown wheat.

New major investments for British farmers

In backing our skills we are backing the expanding cereal growing industry in this country for British farmers. The wheat these new investments will use, and the products they produce will replace cereals grown overseas and products manufactured outside this country.

In addition, the better to service the British farmer, our Group will be building a new major grain storage and shipping terminal in East Anglia to be operated by our international grain trading subsidiary. Through this terminal we expect to condition and export over half-a-million tonnes of grain a year — a facility that will help open up wider overseas markets for British grain, and help the products of the British farmer to compete abroad.

# Associated British Foods

Associated British Foods Limited, Weston Centre, 68 Knightsbridge, London SW1X 7LR.



BY THE FINANCIAL EDITOR

## Tesco shops for the right formula

Tesco has managed to make up some lost ground in the second half after the dismal performance in the first and full-year profits are down by just under 11m at £35.6m pretax. The dividend has even been raised a fraction and with the shares up 3p to 65p yesterday the yield is now 5.6 per cent—more than twice the return offered by either Sainsbury or Asda.

Unfortunately this is about the only comparison with those two which is remotely favourable to Tesco even though it also serves to highlight the underperformance of Tesco's shares in the past year both against the market and the food retailing sector. It is also worth remembering that a year ago Tesco was predicting higher profits. In the event it has made lower profits on its near 7 million sq ft of selling space and little more than half the profit which Sainsbury squeezed out of about 3 million sq ft.

There are two main reasons for Tesco's poor returns and low margins: its disastrous expansion and its so far fairly disastrous ventures in non-foods, which now take 35 per cent of selling space. The cost of the huge new store programme is reflected both in much higher depreciation and the

the going is tough, especially in Italy, the biggest single market.

Dawson's solidity is not in doubt. Pretax profits, inflation-adjusted, were £16.8m, though streamlining of Mackinnon and recovery in yarn spinning could carry profits this year up to around £22.5m, and the cash board is being held not only for a rainy day but against further acquisitions. But if, as the group insists, a general textile recovery is under way, investment interest is likely to be turned towards more highly geared recovery prospects.

Some investors may have sold in May and some away, but unit trust holders were not among them. While the figures published yesterday by the Unit Trust Association showed that both purchases and net new investment last month were well down on the all-time record figures of April, the trend continues remarkably buoyant. As against net withdrawals of £5.5m in the first five months of 1980, and net new investment of only £30.5m in the corresponding period of 1979, in the first five months of this year net new investment amounted to £247.5m—which (in money terms, at least) is more than was invested in the whole of 1972, which was a record year for the industry.

More significant still, is the fact that the number of unit holder accounts is up again, for the fifth month running: not only is more money being invested, but more trusts are being bought. The story of all this lies in the fact that unit trusts have found their salvation in abandoning their origins. It is not the general trusts, with their wide spread, which are attracting the money: it is the specialists, and particularly the specialists in overseas markets, in which the private investor is now starting to take as an enthusiastic an interest as institutional investors.



Mr Leslie Porter, chairman of Tesco.

escalation in interest charges from £3.2m to £15.7m, even though year-end net debt was slightly down at £62m thanks to a non-repeatability £30m out of working capital and £29m from asset sales and leasebacks. Meanwhile non-foods—Home 'n' Wear—has been very disappointing and the range of products is being rationalized.

There is some evidence from the second half that Tesco is tackling its problems. Even though second half sales growth slowed, pre-interest margins recovered from 2.3 per cent in the first half to 3.2 per cent reflecting higher productivity and better sales mix as well as higher gross margins and even though volume growth may be hard to achieve this year, profits could struggle up to £40m. So there should be some mileage left in the shares since they have been left so far behind. But borrowings will be rising and, in the longer term the question remains whether Tesco can get its large store, high non-food content formula right, or whether its strategy is misconceived from the start.

### Dawson International A mature look

Dawson International did well enough in the year to March to raise the shares 6p to a new peak of 191p yesterday, but it is now starting to look a mature textile group. It sailed through recession—pretax profits were only £16.3m in 1978-79 and in the past year they went up a further 14 per cent to £20.7m on sales that advanced at the same pace. But two thirds of Dawson's business is abroad—so it is not the leading beneficiary of the textile industry recovery that the directors are now confident is under way.

The group is also biased towards the luxury trade which did not suffer as much in recession. It is solid enough with a whole string of strong brand names but mindful of the 1971 and 1975 setbacks it is nursing cash resources which rose by £13m to £22.4m in the past year, equivalent to 39p a share. For perspective, capital spending was only £3.5m and dividends absorbed £4.2m. Allowing for the two acquisitions, Mackinnon and Ballantyne (which made no contribution to pretax profits) working capital actually fell by £1.1m. The group benefits from the fall of the pound against the dollar but little of its business is dollar-orientated. Against European currencies

### Johnson Matthey Another solid performance

Johnson Matthey's final quarter produced £15.3m pretax, less of a downturn from last year's £18.4m than might have been expected in view of the scale of activity on the precious metals markets at the beginning of 1980. So the full-year return is £45.6m, an 18 per cent improvement to follow up last year's 78 per cent and good enough to push the shares up another 13p to 283p where they yield 4.7 per cent. This is a demanding rating, though it rests comfortably on the knowledge that the rights issue proceeds should chip in at least £5m in a full year, so £50m-plus is attainable on static trading. Any upturn in turnover on the bullion markets or any improvement in economic activity for the colours and mechanical divisions will provide an extra fillip—in the former case a substantial one.

Last year's anti-recessionary strength arose primarily from the refining and chemicals division which raced ahead as the metals dealt in the boom came through for processing quicker than usual because of the cost of holding precious metal stocks at high interest rates. In dealing and trading the performance of platinum should have more than doubled last year's £2.2m core. But while banking fell as the metal markets slipped into the doldrums and colours and mechanical met the full force of the recession.

Given, therefore, that the overall picture now looks rock solid if unexciting, the shares may well tend to drift somewhat from this level, but the fall could hardly be significant against this quality of performance.

There was nothing much for financial markets to get their teeth into in yesterday's economic statistics. The April industrial production figures continue to suggest that the recession may have been bottoming out in the first quarter of the year, rather than point to the long-hoped for recovery. Certainly, there has been no sign from the Prime Minister over the last couple of days that there is going to be any stimulus from the Government end. Meanwhile, the make-up day for the June money supply figures came and went without serious hitch. The authorities moved quickly to relieve an unexpected shortage in the money markets and the overnight inter-bank rate never went higher than 12 per cent.

New York In the two years since President Carter swept away the mountain of federal rules and regulations which laid down in detail where American airlines should fly, how often and at what price, the industry has been transformed.

It was then among the costliest and most profitable cartels in North America, with airlines competing in the extravagance of their advertising campaigns, the quality of their food and their ability, or otherwise, to deliver you and your luggage on time. But real competition barely existed. Price cutting was not allowed, and airlines could not muscle in on routes served by their rivals.

After Mr Carter allowed price cutting and freedom of entry into the business that all changed. Now air transport is the target for a breed of entrepreneurs who are not so much new as a throw-back to the barnstormers of the pioneer days of commercial aviation in the 1920s.

The established airlines are an easy target. Their expensive planes, prestige offices in the plush parts of the city, huge computer installations and massive overheads all make them ill-equipped for price cuts. So they are under siege—in California from PSA, in the South from Texas International, in the Chicago area from Midway and in the East from New York Air.

But for some, the most significant development is the launching of People Express, an airline which began flying only at the beginning of May. Rather than simply cut fares, it has challenged several of the basic concepts which air travellers took for granted.

"No one can complain about the fact that there is no food," says joint founder Mr Gerald Ginter, a 36-year-old marketing and planning expert who was formerly one of the youngest ever vice-presidents of TWA. His partner, and the airline's other founder, is 39-year-old Mr Donald Burr. The two met during a brief stint together in the executive offices of Texas International—then known disparagingly as "Texas Airlines"—but now so

## America's latter-day barnstormers

In the second of two articles on 'no frills' flying Anthony Hilton describes a new US airline



Mr Donald Burr, left, and Mr Gerald Ginter, joint founders of People Express: "No one can complain about the food, because there is none."

powerful that it is trying to take over Continental, one of the top 10 trunk carriers in the country.

No food means no galley on the aircraft, which gives more room for paying passengers. But it means a lot more besides. In fact, the flight attendants are to collect fares rather than serve food, so the airline does not need ticket offices of its own. Passengers who feel the need for a travel agent, but others need simply to telephone

to make a reservation and pay the fare on board.

The extra space also means that there is more room for luggage in the cabin racks, and under-seat space has been redesigned. Passengers are actively encouraged to carry their luggage on board—so actively in fact that if you want your bags conveyed in the conventional way there is a \$3 surcharge for every item.

Minimizing luggage handling obviously saves labour costs, but

it also means that passengers can get on and off much faster. The company says that passengers with reservations need to arrive only 10 minutes before departure time and walk straight on board. At the other end they can leave immediately without having to wait for luggage—which of course means the aircraft can be turned round more quickly and used more intensively and efficiently.

All this, plus the shrewd purchasing of second-hand Boeing 737s admirably suited to short-

haul operations and the use of flexible, non-union labour, translates into astonishingly low fares, particularly outside the rush hours. From New York to Buffalo, 400 miles, costs \$23; to Columbus, Ohio, 550 miles, costs \$35; and to Jacksonville, Florida, 1,000 miles, costs \$49—which is like flying from London to the South of Spain for less than £25. Before People Express began operations the competition was charging \$99, \$146 and \$172 respectively, so it is not surprising that the first day the newcomer advertised its reservations desk handled 7,000 phone calls and it has been flying ever since.

That the airline is flying at all is also a tribute to the willingness of the American capital markets to back new ventures. Its founders, though they had ideas and experience, had no real money of their own, and certainly not enough to launch an airline. But last November San Francisco merchant bank Hambrecht and Quist (which also floated technology company Genetech and Apple Computer) organized a share issue which raised \$26m (£12.7m) in start-up capital.

This gave the company the credibility it needed to borrow money from other sources. In a sense, it is a tribute to the willingness of the American public to remember how, on leaving office, President Carter pointed to de-regulation of the airlines as one of the unappreciated successes of his administration—and appreciate it.

### Economic notebook

## Floating into a world of fixed rates?

An increasingly vociferous school is saying that floating is fine in theory but is creating all kinds of difficulties and dangers in practice.

interact through two great "oil shocks".

More important is the second, and principal premise of the floating school. This states that the floating rate system is the only logical one to use in a world in which domestic economic policies are largely monetarist-oriented.

Monetarists argue that if the prime aim of domestic economic policy is to control the domestic money supply, then the authorities must concentrate solely on controlling the quantity of money and forgo any attempts to establish a desirable price for it. That means abstaining from trying to set either an internal price (interest rates) or an external price (the exchange rate).

The problem with trying to meet an exchange rate target while pursuing a domestic money supply policy is quite simply that an exchange rate target almost inevitably involves official intervention in the foreign exchange markets. That, in turn, means that money is constantly being pumped into the system or, if the exchange rate is being supported, drawn off. In short, it threatens to undermine the whole process of monetary control.

### Expansionary

From the hard-line floaters we can move on to the qualified floaters. This increasingly vociferous school says (or seems to say) that floating is fine in theory but is creating all kinds of difficulties and dangers in practice.

The problem, as they see it, is that some governments, notably the American Government, are not playing the game. They are pursuing monetarist policies but allowing too much

of the strain to be taken by interest rates, rather than fiscal policy. In other words, fiscal policy is still too expansionary in relation to the restrictive stance of money supply targets, with the inevitable result that interest rates shoot up.

This, consequently, causes large shifts in foot-loose international funds, (of which there are plenty about, thanks to the huge surpluses of the nations which make up the Organization of Petroleum Exporting Countries (Opec) and the explosive growth of offshore money generally) and exchange rate movements which bear little relation to underlying inflation rates and trading patterns.

Shift the main burden of counter-inflation policy to fiscal measures, say the qualified floaters, and the floating rate system may well be able to work in an acceptable and useful way.

Not so, say the anti-floaters. The whole point is that govern-

ments really cannot be relied upon to pursue well-balanced policies under the present system. Some see the easing of monetary policy (publicly notified or otherwise) and a market adjustment to the exchange rate as an easy escape hatch if the political going gets too tough. Others may simply find it more expedient from the outset to throw the burden of policy on market forces rather than unpopular fiscal decisions.

Given that, and given the interest rate volatility inherent in some countries' monetary control techniques, then one is living in a dangerous world. Dangerous in the sense that industry is unable to plan; dangerous, too, because countries at the other end of sharp exchange rate movements will inevitably be tempted to take defensive action.

But that is not the end of the argument. Some fixed rate advocates would also question the adjustment mechanisms of a monetary/floating exchange rate system.

### Pressures

Take, for example, the case of excessive demand developing in a particular economy, or a rise in relative costs. The demand for money would almost certainly rise and against a background of firm money supply restraint that would lead to rising interest rates and in all probability a rising exchange rate, too. In other words, the cost of money is raised and the pressures of international competitiveness intensified.

But is that necessarily the

right approach to the underlying problem? Arguably, a strategic fiscal adjustment might be a better way to deal with excessive demand and a depreciation of the currency (along with other supportive internal measures) the better way to deal with an underlying change in relative competitiveness.

In a sense, of course, that all points to a return to the bad old days of fiscal fine-tuning. Perhaps, however, the lesson that has since been learnt is precisely that fiscal fine-tuning is not so bad provided that fiscal policy as a whole is operating within the constraints of broad monetary framework.

How the exchange rate debate will evolve is anyone's guess. But two things at least seem clear. One is that any particular system is likely to work better given more fiscal discipline on the part of individual governments. The other is that there will be a great deal of indeterminateness of any one system against a background of Opec surpluses and extensive freedom of capital movement.

John Whitmore

## Business Diary: At last, Sir Campbell • Mrs Thatcher relents

The next president of the Confederation of British Industry is to be Sir Campbell Fraser, Pringle of Scotland, Braemar and Ballantyne luxury knitwear group, was in town from Kinnross yesterday to explain why Dawson has become second biggest profit earner in textiles, with pretax profits of nearly £21m (in the year to March), while all Courtaulds could manage was £5.1m.

"I was brought up," he told me, "in Lanarkshire between the wars which meant we were poor and dad was often out of a job. The other day I ran into the vice-president of a United States bank. He told me that he had a huge income, stock options and a fine car—and that he could be out of a job at one day's notice. He thought this was fair. So did I."

Sir Terence Becket, the director general of the CBI, said yesterday that the real reason was that Sir Raymond was ill at the time.

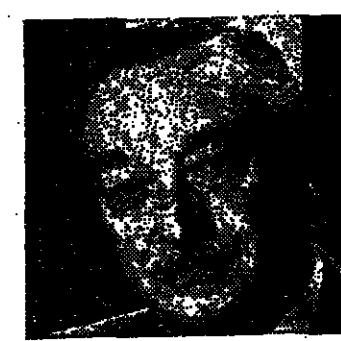
Sir Campbell, who will take over the presidency in eleven months and is a forceful speaker, is a director of British Petroleum, British American Tobacco Industries and Finance for Industry and is chairman of Scottish Television.

Alan Smith (right), chairman of Dawson International, the Pringle of Scotland, Braemar and Ballantyne luxury knitwear group, was in town from Kinnross yesterday to explain why Dawson has become second biggest profit earner in textiles, with pretax profits of nearly £21m (in the year to March), while all Courtaulds could manage was £5.1m.

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the taxi like the next man.

Smith said that they needed assets, suppliers, customers and a lot of this came from China and Mongolia. "But the nomads there cannot meet our specifications. So we have started a cashmere goat industry in Australia's New South Wales, and where we get a present around 40p of cashmere a goat, we could wind up getting a pound or two. But this is five to 10 years away."

"Japan is a fast growing market. In October we will help to sponsor a Japanese art and culture exhibition at London's Royal Academy, along with people like Shell. If, say, 4,000 people go through the gates it will not cost us a penny."

Brown says that his three records did better than expected when released in Japan and there are now plans to release them more widely, beginning with Italy and New Zealand, where the Chinese orchestra has toured. A fourth record, a trendily-entitled "Greatest Hits" of the Peking Opera, is also on its way.

Brown is trying to get the Chinese interested in EMU's western recordings—pressing, manufacturing and selling the discs in China. The three discs he was cut in Peking but pressed in Singapore and Hongkong.

He played recordings of Mozart's Eine Kleine Nachtmusik and the Beatles' Yellow Submarine to broadcasting

Government ministers are rarely seen at a time like this in these austere times, but there was a more than convivial welcome for Geoffrey Pattie, Under-Secretary of State for the RAF at the Ministry of Defence at a fasting given yesterday by Dalatons of London, Oxford and Cambridge, at the Caledonian Club.

It was due to his personal intervention with the Prime Minister that Dalatons got a year's reprieve for the use of its own bonded warehouses for wines at its Paddington Green headquarters—one of the few such warehouses in central London owned by an independent firm.

Owing to cutbacks in Customs and Excise manning, levels of would have been due for closure under regulations stipulating a minimum turnover and size of stock.

Chairman Simon Bradley explained: "Geoffrey Pattie is a customer and an old friend and was able to make representations for us to the Prime Minister in view of our export potential. It is extremely encouraging that the Prime Minister should take a personal interest in fulfilling an election manifesto promise to support small businesses."

Dalatons, which received the Royal Warrant in January, has plans through a subsidiary company to export its own brands of gin and whisky, as well as table wines, very soon.

"I am confident we can expand business to meet the new regulations," Bradley says.

Packaging is a pet hate with people, even if it is you are fascinated by it, of one sort or another, then keep an eye open for "Taking the biscuit", an exhibition of tin made for Biscuits and Palmers between 1875 and 1939.

The exhibition opens at the Geoffrey Museum, Hackney, London, on July 8, and from August 3 it will go on tour throughout the South-east for the next year or so.

The "this was", all made by the Reading firm of Humbley, Bourne & Stevens and include the "Seasons" of about 1885, which is like a French snuffbox, and "Egyptian vase" of 1924, which might have been inspired by Lord Carnarvon's discovery of the tomb of Tutankhamun.

Humbley and Palmers, part of Associated Biscuits, maintains the tradition and has naturally brought out a Chas and Di tin. The exhibition is of items from the Palmer collection at Reading. Art Museum, which Associated Biscuits put on permanent loan there when the group emerged from the amalgamation of H and P with Jacobs and Paik Franks.

Margaret Thatcher joke: The Prime Minister is out strolling with a secretary when she stops before a shop window. "See that 3 Tronsters £3 jackets £10? how can people say we're not beating inflation?" "Prime Minister," replies the secretary, "that's a dry cleaners'."

Ross Davies

## Chesterfield Properties Limited

RESULTS FOR THE YEAR ENDED 31st DECEMBER, 1980.

	1980	1979
Rental Income	£4,882	£4,032
Profit Before Tax	3,321	2,859
Profit After Tax	1,630	1,539
Earnings per Share	8.22p	7.77p
Dividend per Share	6.00p	5.00p

\* Profit Before Tax Increased by 16%  
\* Dividends Increased by 20%

Copies of the Report and Accounts can be obtained from the Secretary, Chesterfield Properties Limited, 50 Cannon Street, London W1Y 8EY.

## Rowlinson

Mr. P. J. Rowlinson, Chairman, reports on the year ended 31st March, 1981:

- ★ Before-tax profits £240,516
- ★ After-tax profits with stock relief £250,137
- ★ Year of consolidation; now prepared for an upturn
- ★ 200,000 sq. ft. of new industrial property ready for letting
- ★ Increased profits forecast in the coming year

Accounts available from the Secretary  
ROWLINSON CONSTRUCTIONS GROUP LTD.,  
London House, London Road South,  
Poynton, Cheshire SK12 1YE







Court of Appeal

Law Report June 17 1981

Chancery Division

# Unsworn statement from dock can put character in issue

Regina v De Vere  
Before Lord Lane, Lord Chief Justice, Lord Justice Watkins and Mr Justice Stocker  
[Judgment delivered June 16]

When a person charged with an offence did not give sworn evidence but made an unsworn statement from the dock and put his character in issue in the sense of setting himself up as a man of good repute, the prosecution could, in the judge's discretion, rebut the character so established by calling evidence to the contrary. If the person charged was not called to give evidence then section 1(1)(ii) of the Criminal Evidence Act, 1968, did not apply for the purpose of enabling the prosecution to adduce evidence of his bad character.

The Court of Appeal so held when dismissing an appeal by Raymond John Charles Monticelli De Vere from his conviction on March 6, 1980 at Gravesend Crown Court (Judge Finlay QC) of obtaining property by a series of false pretences. An application for leave to appeal against a seven years' sentence was refused.

Section 1 of the Criminal Evidence Act, 1968, provides that "Every person charged with an offence shall be a competent witness for the defence at every stage of the proceedings...".

Provided as follows: (f) A person charged and called as a witness in pursuance of this Act shall not be asked, and if asked shall not be required to answer, any question tending to show that he has committed or been convicted of or charged with any offence other than that with which he is charged, or is of bad character, unless... (i) his advocate asked questions of the witness for the prosecution with a view to establishing his own good character, or his given evidence of his good character, or the nature or conduct of the defence is such as to involve imputations on the character of the prosecutor or the witnesses for the prosecution;...

Mr William Geldard (assigned by the Registrar of Criminal Appeals) for the appellant, Mr Seddon Cripps for the Crown.

The LORD CHIEF JUSTICE said that the case involved a highly sophisticated and compli-

cated swindle to obtain a ceiling house and service station for something like £250,000 when the appellant had absolutely no assets. There could have been little doubt about his guilt.

He had not given evidence from the witness box but instead had made a long statement from the dock. During the course of his statement he attacked two prosecution witnesses alleging that they were persons of bad character who had behaved dishonestly. Also in that statement it was plain that he set himself up to be a man of considerable wealth saying that he had become entitled to a £7,317,941 by reason of a bequest; he also represented quite plainly that he was a man of good character.

At the conclusion of the statement prosecuting counsel submitted to the judge that in all the circumstances he should be "entitled to call rebutting evidence to show that this was not a man of substance, nor was a serious good character but had a number of convictions."

The judge, allowing evidence of the defendant's previous convictions, ruled: (1) that the defendant had not given evidence of his own good character because statements from the dock were not evidence; but (2) that the statement from the dock was part of the conduct of the defence and involved imputations on the character of the witnesses for the prosecution, and therefore the words of section 1(1)(ii) of the 1968 Act were fulfilled.

Their Lordships had come to the conclusion that the judge was wrong in both conclusions. The situation was that if a defendant put his character in issue, that was to say adduced evidence of his own good character, whether by cross-examination of his own witnesses or by means of giving evidence himself or calling witnesses as to character, the prosecution might rebut that evidence either by cross-examination or by independent testimony. That right had existed at common law for very many years.

The prosecution were not entitled to call evidence to prove an accused person was of bad character where he had merely attacked the character of the witnesses.

By so attacking he was putting

their character in issue but was not saying anything about his own character, accordingly there was nothing so far as character was concerned, which the prosecution were called upon or were entitled to rebut.

If an accused person was not called as a witness, section 1(1)(ii) of the 1968 Act did not apply, and one was back upon the ordinary rules of evidence.

Since the judge was wrong, therefore, in concluding that the calling of rebutting evidence as to the defendant's character was admissible because he had made imputations upon the character of the prosecution witnesses, the question had to be considered whether the defendant's statement from the dock was a material irregularity (the proviso to section 2(1) of the Criminal Appeal Act, 1968, should be applied and the conviction should stand.)

One had to ask whether the judge had been right to exclude evidence of the character of the defendant on the ground that the statement from the dock was not evidence. It could be an extraordinary state of affairs if a defendant were to be allowed in an unsworn statement from the dock to set himself up as a man of good character if the facts were that he was a man with a long string of convictions.

Their Lordships agreed with what was said in R v Campbell (1978) 69 Cr App R 221, and Lord Justice Bridge's suggestion at 226 that it should be assumed that evidence to rebut relevant statements of fact arising from evidence of good character introduced for the first time in an unsworn statement from the dock can appropriate cases be selected by the Crown.

Their Lordships were reinforced in that view by an Australian judgment in R v MacKinnon (1960) Queensland Reports 247, 253, and concluded that the defendant in his statement from the dock put his character in issue in the sense of setting himself up as a man of good repute, that might be rebutted, in the judge's discretion, by evidence to the contrary. That conclusion laid the foundation for the application of the proviso. There was nothing unsafe or unsatisfactory about the conviction.

Solicitors: Mr R. A. Crabb, Maidstone.

## Council liable for tree damage

Bridges and Others v Harrow London Borough Council

Before Mr Justice Stuart-Smith

[Judgment delivered June 11]

In an action for nuisance brought against a London borough council occupiers of two houses adjoining a highway obtained more than £19,000 compensation for damage caused to each of the houses from the encroachment of the roots of two oak trees situated in the verge of the highway.

Mr Justice Stuart-Smith, giving judgment in the Queen's Bench Division for the plaintiffs, Mr and Mrs Kenneth Edward Bridges and Mr William Trowell, said that the council, as occupiers of 97 and 99 Rickmansworth Road, Pinner, Middlesex, found that the particular council, the Harrow London Borough Council, was the owner of the subsoil of the highway, and of the trees which grew upon the land, and was accordingly liable for the nuisance which it was agreed the trees had caused.

The trees were growing on land which had been dedicated for public use as a highway by grantors who had also owned the land on which the plaintiffs' houses now stood.

Mr Patrick Phillips, QC, and Mr Dermot O'Brien, for the plaintiffs; Mr Anthony Thornton for the defendant council.

HIS LORDSHIP said that the plaintiff's claim was based on the allegation that the council was the owner of the trees and

## Queen's Bench Division

therefore responsible for the nuisance which they caused.

The plaintiffs contended that the council became the owner of the trees by an agreement under seal made on September 14, 1928 between the grantors and the council's predecessor, Hendon Borough Council, whereby the grantors dedicated the land for the use of the public as a highway, and agreed to execute a conveyance of the land.

They further submitted that the agreement to convey the land conferred on the council, as Hendon's successor, a beneficial interest in the land, including the subsoil and the trees which stood upon the land (see *Wicks v Shipley* (1882) 21 ChD 91; and *Shelford v Meggitt* (1937) 1 All ER 385).

The council submitted that the agreement to convey had the effect of conferring a beneficial interest only in so much of the surface land, excluding the subsoil, as was required for highway purposes, and that the ownership of the trees, which depended on ownership of the subsoil, never passed to it.

It was clear at common law that a dedication of land for public use as a highway, without more, vested in a highway authority only so much of the surface as was required for highway purposes and did not include the subsoil.

## No striking out before defence

Midland Rollmakers Ltd and Others v Collins and Others

Before Mr Justice Foster

[Judgment delivered June 15]

To seek to strike out an action under the Rules of the Supreme Court Order 18 rule 19, or under the inherent jurisdiction of the court, before putting in a defence or proving discovery was the wrong procedure.

Mr Justice Foster so held in a reserved judgment in the Chancery Division when dismissing a notice of motion brought by two of the defendants in five consolidated actions seeking an order from the court that they should be struck out from the action on the ground that the statement of claim disclosed no reasonable cause of action.

Mr Donald Nicholls, QC, and Mr E. W. H. Christie for the plaintiffs; Mr Peter Millett, QC, and Mr Oliver Weaver for the defendant applicants.

HIS LORDSHIP said that five actions had been consolidated into one. The four plaintiffs (Midland Rollmakers Ltd, Collins, and two others) were members of the Johnson and Fifth Brown group of companies. There were 23 defendants and the last two, Mr Sydney Shore and Lloyd Bank Ltd, had brought a notice of motion seeking an order that they be struck out from the action.

In order to consider this motion he had to assume that all the allegations in the statement of claim were true although it by no means followed that if the action proceeded to trial the allegations would be proved.

The plaintiff companies had developed a machine and a process for the manufacture of rolling mill rolls and the process and know-how were highly confidential. The first defendant, Mr David Brian Collins, was managing director of the first plaintiff and of other companies in the group and had entered into an agreement with the first plaintiff with the first plaintiff.

His Lordship said that he was primarily concerned with the sixth defendant H. W. Technology Ltd which had been incorporated in 1979 by the wife of Mr Collins and the wives of two other defendants.

In January 1978 the plaintiffs started negotiations with an Austrian company Eisenwerk Sulzberger GmbH for the sale of a machine and the know-how. Mr Collins was entrusted with

## Directions to jury in rape trials

Regina v Oingboje

The Court of Appeal (Criminal Division) said that consent as a defence to a charge of rape might be invalidated not only by threats of force, but also by threats of other than threats of force, or other intimidation, or by fraud. In addition to directing a jury that consent should be given its ordinary meaning, the judge should give further directions, in a discretion, meaning in the circumstances of the particular case.

LORD JUSTICE DUNN (sitting with Mr Justice Milmo and Mr Justice May) said that "consent" covered the various states of mind in the context of sexual intercourse, ranging from actual desire to reluctant acquiescence. The jury should be directed that "consent" was to be given its ordinary meaning, and if necessary it should be pointed out to them that there was a difference between consent and submission.

In most cases, where the allegation was that the intercourse was had by force or fear, the judge should give directions, coupled with specific references to the evidence relevant to the absence of real consent, would suffice.

However, in cases where the intercourse took place without the use of force or fear, the judge should give directions, coupled with specific references to the evidence relevant to the absence of real consent, would suffice.

The jury should also be reminded of the wide spectrum of cases in which consent could be given, and that where a dividing line had to be drawn between real consent and mere submission they should apply their combined good sense, experience and knowledge of human nature and modern behaviour to all the relevant facts of that case.

## Authorized Units, Insurance & Offshore Funds

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# Recruitment Opportunities

## HEALTH COMMISSION OF VICTORIA AUSTRALIA PSYCHIATRISTS

A number of positions are currently available or will become available for psychiatrists at the level of superintendents, consultants or junior specialists in the Mental Health Division of the Health Commission.

The Health Commission was formed to integrate all of Victoria's Health Services and appointees would be participating in a new stage of medical care with the development of psychiatric facilities in a much closer relationship of general medical facilities and the community. There has been considerable progress in the regionalisation of psychiatric services, most regions having available inpatient, day care, outpatient and community based facilities as well as links with general health and welfare services.

Positions are available in a number of regional cities including Warrambool, Mildura, Bendigo, Ballarat, Geelong, Dandenong and Traralgon. Some positions are also available in the Melbourne metropolitan area. These positions are in the Forensic Psychiatric Services, the Alcohol and Drug Services and in general psychiatry.

Applications should include name, date and place of birth and nationality, recent passport photograph, address for communication and telephone number, details of medical education, including special qualifications, details of previous employment, names and addresses of 3 referees and should be forwarded to—

Dr. J. Bomford,  
c/o Mr. Eric Snewin,  
Senior Migration Officer,  
Office of the Agent-General of Victoria,  
Victoria House,  
Melbourne Place,  
Strand,  
LONDON, W.2.

Any enquiries can also be directed to the above named. Dr. Bomford will be in London from 13th to 17th July, 1981 and will be expecting to interview interested applicants between those dates.

At most locations a house will be available on rental of 6% of gross salary plus A\$234 a year. There can be reimbursement of 75% of the cost of removal of personal effects to a maximum of A\$1,600 and of economy air fares for appointees and dependants. Such reimbursements will be subject to entering into an agreement to serve with the Health Commission for a three year period.

An applicant would be required to be fully registrable as a medical practitioner in the State of Victoria and have post-graduate qualifications in psychiatry as recommended by the National Specialist Qualification Advisory Committee of Australia and recognized by the Health Commission. Medical graduates of the United Kingdom, Eire, New Zealand and Australia are fully registrable provided they have completed the medical course of no less than five years in the country.

Applicants seeking appointment as a consultant psychiatrist would also require to have had a minimum of 3 years' adequate experience in psychiatry after having obtained an appropriate post-graduate qualification.

Applicants seeking appointment as a psychiatrist superintendent should in addition be able to claim experience or indicate potential suitable for the administration of a modern psychiatric hospital in co-operation with a manager.

**SALARY:**  
Psychiatrist Superintendent (Within the Range) A\$38,495-A\$44,850 p.a.  
Consultant Psychiatrist A\$33,704-A\$39,591 p.a.  
Psychiatrist A\$29,858-A\$32,527 p.a.

**GENERAL:**  
Limited rights of private practice may be granted. Senior medical staff are paid an allowance for being on call in residential units. Senior medical staff required to be on call are granted five instead of four weeks' annual leave. Superannuation and long service leave are provided for.

## Area Manager EASTERN EUROPE Over £20,000 + car

THE COMPANY: A major international package goods company which is a division of a multi-national group, seeks an experienced manager for its Eastern European markets.

THE CHALLENGE: To maintain and promote sales of brands already existing in these markets and to introduce new brands. To establish and control sales and marketing budgets for the individual brands and markets.

THE REWARD: The satisfaction of operating with considerable independence in a small international management team, with considerable group opportunities for development and promotion.

Compensation will be over £20,000 p.a. with excellent large company fringe benefits including car and bonus plans.

THE PERSON: Definitely a self-starter willing to travel up to six months per year and necessarily experienced in Eastern European trading methods and with good local knowledge and contacts. The person will be aged between 28 and 35 and will be fluent in written and spoken English plus either German, French, and ideally Russian or another Slavonic language. Location ideally Brussels but negotiable.

Applications should be addressed to: John Geismar (Ref T.85)

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17 BERNERS STREET (Near Oxford St.) LONDON W1P 3DD

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To head a small unit of agricultural, scientific and administrative staff providing support on research and development programmes for the agriculture and horticulture industries in Scotland.

The work involves determining programmes in liaison with the Ministry of Agriculture, Fisheries and Food and the Agricultural Research Council; co-ordinating and co-ordinating the resources and expertise of Scottish Agricultural Research Institutes and Colleges; and keeping abreast of new scientific advances and technological developments in the agricultural and horticultural industries.

Candidates should normally have a 1st or 2nd class honours degree in an appropriate scientific discipline, and must have relevant experience, at a responsible level of agricultural, development and advisory programmes.

Starting salary £16,500-£19,500 according to qualifications and experience.

For an application form (to be returned by 10 July 1981) write to Scottish Office, Personnel Division (PTS) 3, Room 404, 16 Waterloo Place, Edinburgh EH1 3DN or telephone 031 556 8400, ext. 5088/4311.

Please quote ref: S/5577

## WISSENSCHAFTSZENTRUM BERLIN International Institute for Comparative Social Research RESEARCH SCIENTIST IN INTERNATIONAL ECONOMICS

Applications are invited for a two-year appointment to the above position. The appointee will join an on-going multi-disciplinary research team which is engaged in the development of a large scale political-economic model concerned with the actions and reactions of contemporary nations. The goal of this research project is to explore alternative global developments over the next two decades. Applicants should be well-versed in economic theory, econometric techniques, and familiar with simulation methodology. Salary is in accordance with the German civil service scale, i.e. currently between DM45,000 and DM60,000 per year. The appointee is entitled to reimbursement for travel and removal expenses.

Applications should be sent within two weeks of the appearance of this ad. They should include a curriculum vitae, letters of reference, and samples of relevant written work. Submit applications to: WISSENSCHAFTSZENTRUM BERLIN, c/o PRZ. ZU LOWENSTEIN, STEINPLATZ 2, D-1000, BERLIN, FEDERAL REPUBLIC OF GERMANY.

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## ACCOUNTANT

For newly formed commodity company in the City. The successful applicant would be responsible for all aspects of company accounting and should be familiar with bank credit and F.T.E. Commodity experience would be an advantage.

Telephone: 01-223 1964

## Welsh National School of Medicine ADMINISTRATIVE (RESEARCH FINANCE)

Applications are invited from persons with graduate or professional qualifications for the above post in the School of Research Finance of the Welsh National School of Medicine. The successful applicant will be responsible for the financial administration of the School and will be an advantage.

Salary within the range £3,285-£10,373 commensurate with qualifications and experience.

Further particulars (including job description) may be obtained from the Registrar and Secretary, Welsh National School of Medicine, Health Park, Cardiff CF4 4XN (tel. 0222 224111 ext. 2222) to whom applications should be submitted by 30th June, 1981.

Salary within the range £3,285-£10,373 commensurate with qualifications and experience.

Further particulars (including job description) may be obtained from the Registrar and Secretary, Welsh National School of Medicine, Health Park, Cardiff CF4 4XN (tel. 0222 224111 ext. 2222) to whom applications should be submitted by 30th June, 1981.

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## Secretary-General The Institute of Bankers

The Secretary-General of The Institute of Bankers will retire in March 1982, and applications are invited for the succession. External candidates will be in competition with those already employed by the Institute.

The Institute is one of the largest bodies of its type in the world and now has an international membership of over 110,000. Its functions cover the whole range of banking education, including qualifications and post-qualifying work.

The main responsibility of the Secretary-General lies in the field of policy initiative and formation, and extensive knowledge of both the financial sector and of professional education is therefore essential.

To maintain the standards of the profession the highest qualities of leadership and administration are sought. Applicants must show the ability to communicate effectively with all levels of membership, and with policy-makers in the Government, banking and other professions, in the U.K. and elsewhere. The ability to motivate a staff of about 70 would be necessary and a knowledge of publishing an advantage.

Graduates or A.I.B.'s are likely to be preferred. Age - late 40's or early 50's.

Salary not less than £30,000. Benefits include car and a contributory pension.

Those interested in the appointment should contact P. M. E. Springman, MSL Executive Search Limited.

This appointment is open to men and women.

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